Local Market Update – August 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

+ 10.5%

+ 6.3%

+ 7.9%

Change in New Listings

August

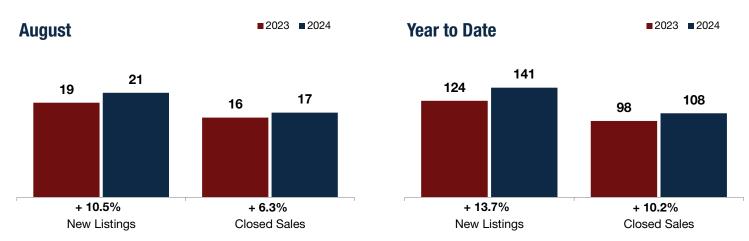
Change in Closed Sales

Change in Median Sales Price

Year to Date

| | 7149451 | | | . oa. to Date | | |
|------------------------------------------|-----------|-----------|---------|---------------|-----------|---------|
| | 2023 | 2024 | +/- | 2023 | 2024 | +/- |
| New Listings | 19 | 21 | + 10.5% | 124 | 141 | + 13.7% |
| Closed Sales | 16 | 17 | + 6.3% | 98 | 108 | + 10.2% |
| Median Sales Price* | \$330,875 | \$357,000 | + 7.9% | \$293,007 | \$309,500 | + 5.6% |
| Percent of Original List Price Received* | 107.5% | 104.8% | - 2.5% | 101.5% | 101.6% | + 0.2% |
| Days on Market Until Sale | 8 | 9 | + 6.3% | 16 | 17 | + 1.3% |
| Inventory of Homes for Sale | 18 | 24 | + 33.3% | | | |
| Months Supply of Inventory | 1.3 | 1.7 | + 28.5% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.