

# Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**- 38.9%**

Change in  
New Listings

**+ 6.5%**

Change in  
Closed Sales

**+ 1.7%**

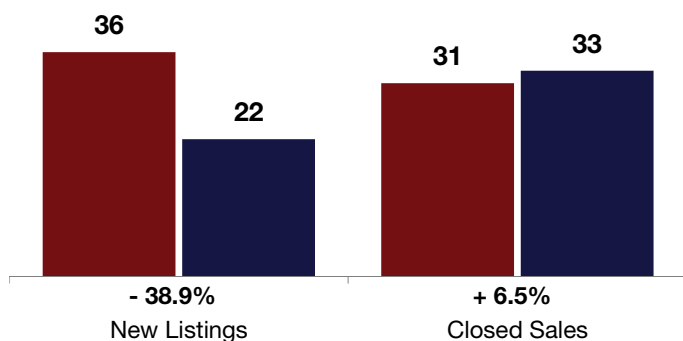
Change in  
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	36	22	- 38.9%	540	551	+ 2.0%
Closed Sales	31	33	+ 6.5%	359	387	+ 7.8%
Median Sales Price*	\$241,000	\$245,000	+ 1.7%	\$255,440	\$255,000	- 0.2%
Percent of Original List Price Received*	94.2%	96.6%	+ 2.6%	96.9%	96.3%	- 0.6%
Days on Market Until Sale	42	45	+ 6.6%	39	42	+ 7.7%
Inventory of Homes for Sale	141	107	- 24.1%	--	--	--
Months Supply of Inventory	4.4	3.0	- 31.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2018 ■ 2019

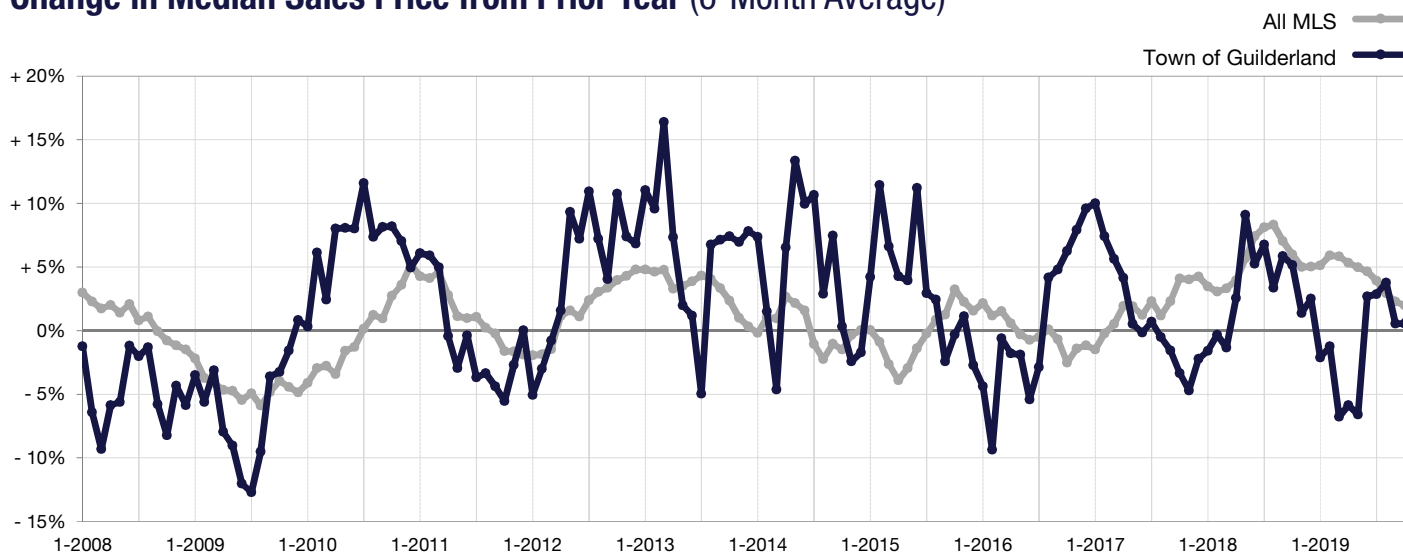


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.