

# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**- 11.8%**

Change in  
New Listings

**- 40.9%**

Change in  
Closed Sales

**+ 0.1%**

Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	76	67	- 11.8%	327	246	- 24.8%
Closed Sales	44	26	- 40.9%	171	143	- 16.4%
Median Sales Price*	\$265,250	<b>\$265,500</b>	+ 0.1%	\$261,250	<b>\$264,000</b>	+ 1.1%
Percent of Original List Price Received*	96.6%	<b>97.5%</b>	+ 0.9%	96.0%	<b>96.7%</b>	+ 0.7%
Days on Market Until Sale	46	<b>41</b>	- 10.9%	45	<b>50</b>	+ 11.8%
Inventory of Homes for Sale	151	<b>81</b>	- 46.4%	--	--	--
Months Supply of Inventory	4.6	<b>2.4</b>	- 46.9%	--	--	--

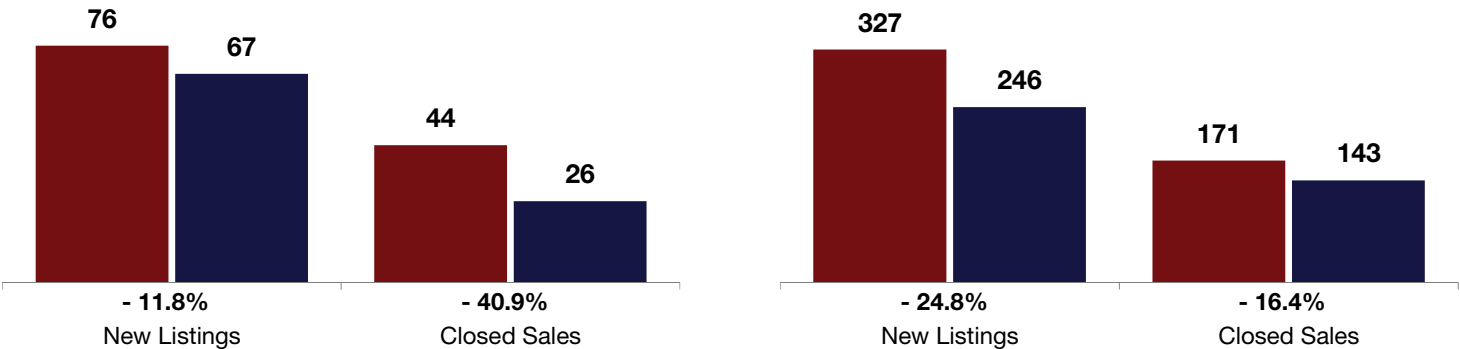
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### June

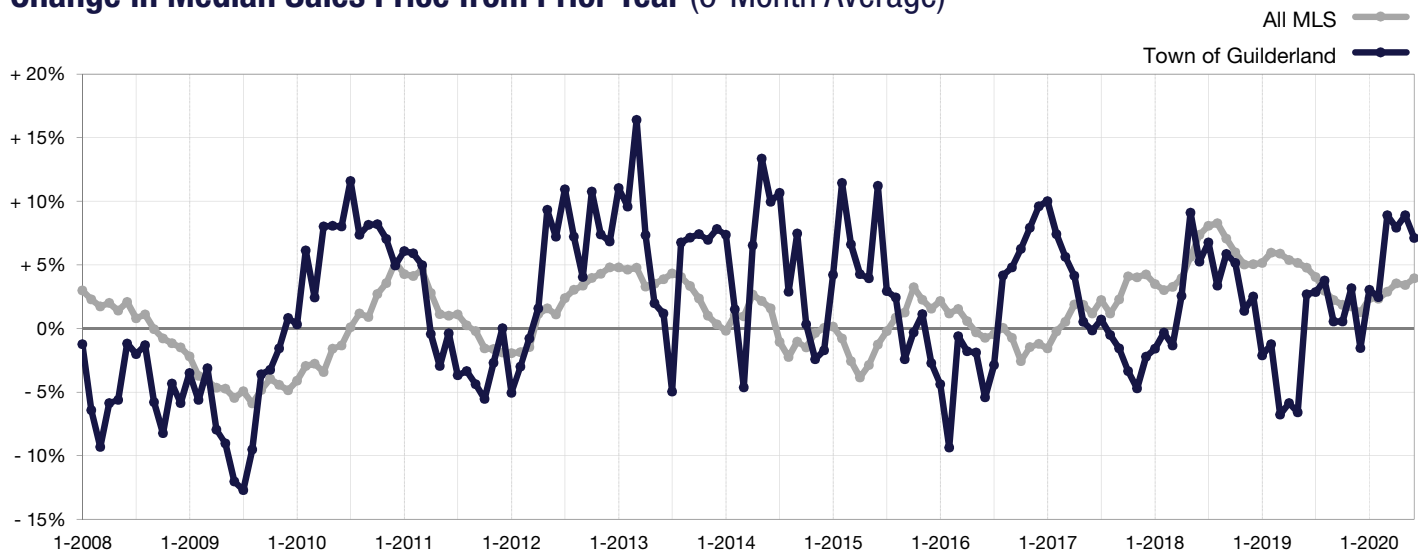
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.