

# Local Market Update – September 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**+ 37.2%**

Change in  
New Listings

**+ 33.3%**

Change in  
Closed Sales

**+ 8.1%**

Change in  
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	43	59	+ 37.2%	478	423	- 11.5%
Closed Sales	42	56	+ 33.3%	315	275	- 12.7%
Median Sales Price*	\$249,500	\$269,750	+ 8.1%	\$255,000	\$266,000	+ 4.3%
Percent of Original List Price Received*	95.6%	99.0%	+ 3.6%	96.3%	97.6%	+ 1.4%
Days on Market Until Sale	40	31	- 23.5%	42	40	- 4.3%
Inventory of Homes for Sale	123	71	- 42.3%	--	--	--
Months Supply of Inventory	3.5	2.0	- 43.8%	--	--	--

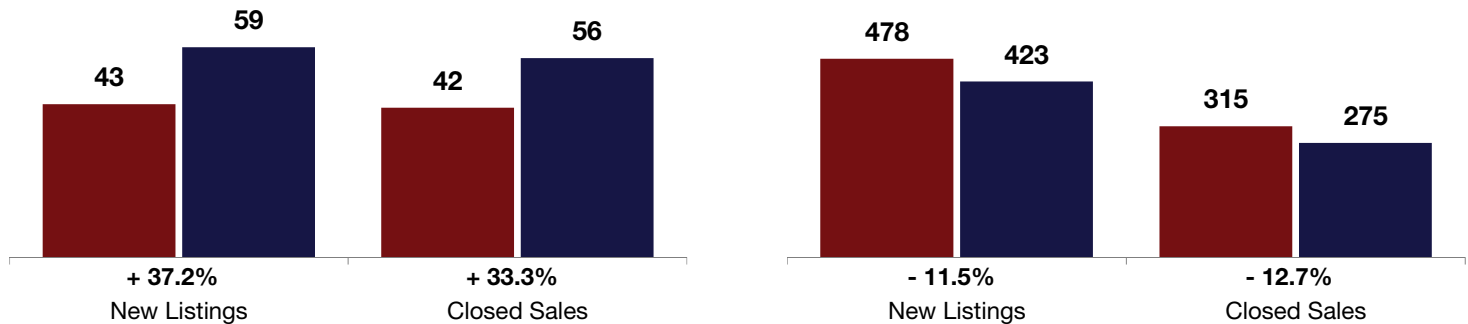
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

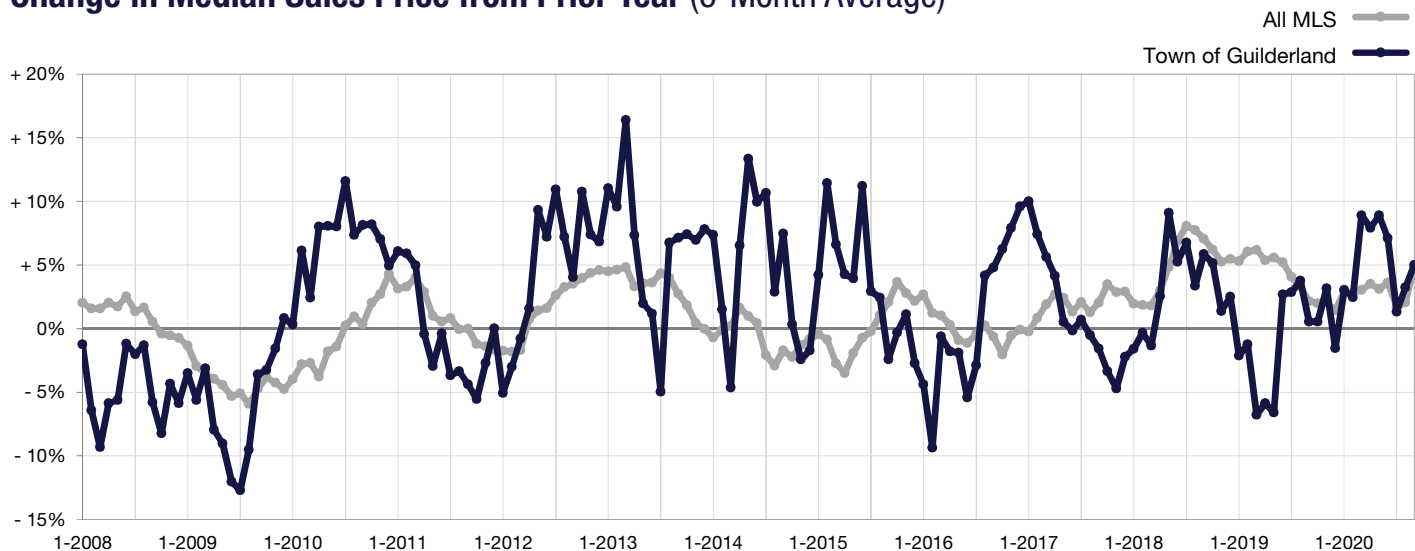
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.