

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Guilderland

- 18.6%

Change in
New Listings

- 19.0%

Change in
Closed Sales

+ 8.2%

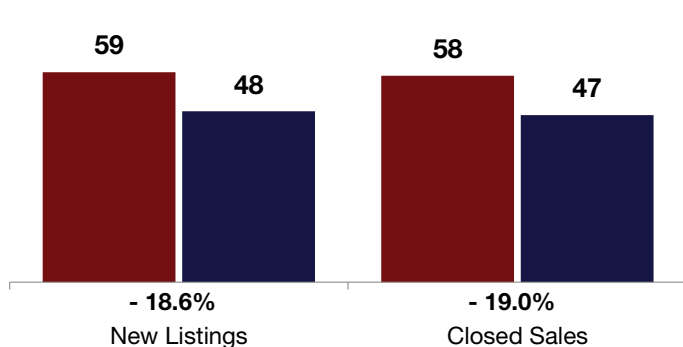
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	59	48	- 18.6%	424	392	- 7.5%
Closed Sales	58	47	- 19.0%	279	310	+ 11.1%
Median Sales Price*	\$280,000	\$303,000	+ 8.2%	\$271,500	\$299,950	+ 10.5%
Percent of Original List Price Received*	99.0%	101.5%	+ 2.5%	97.7%	101.1%	+ 3.5%
Days on Market Until Sale	30	17	- 44.6%	40	19	- 53.0%
Inventory of Homes for Sale	68	63	- 7.4%	--	--	--
Months Supply of Inventory	1.9	1.8	- 5.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

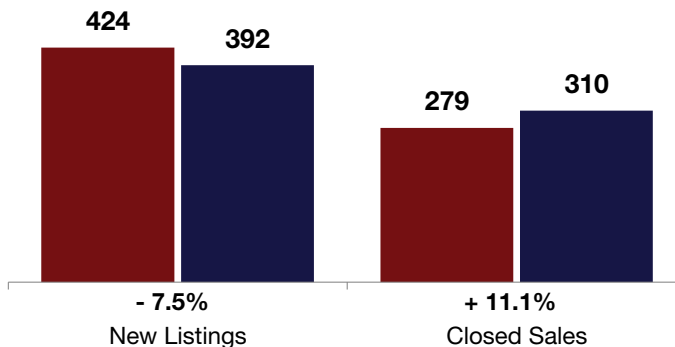
September

■ 2020 ■ 2021

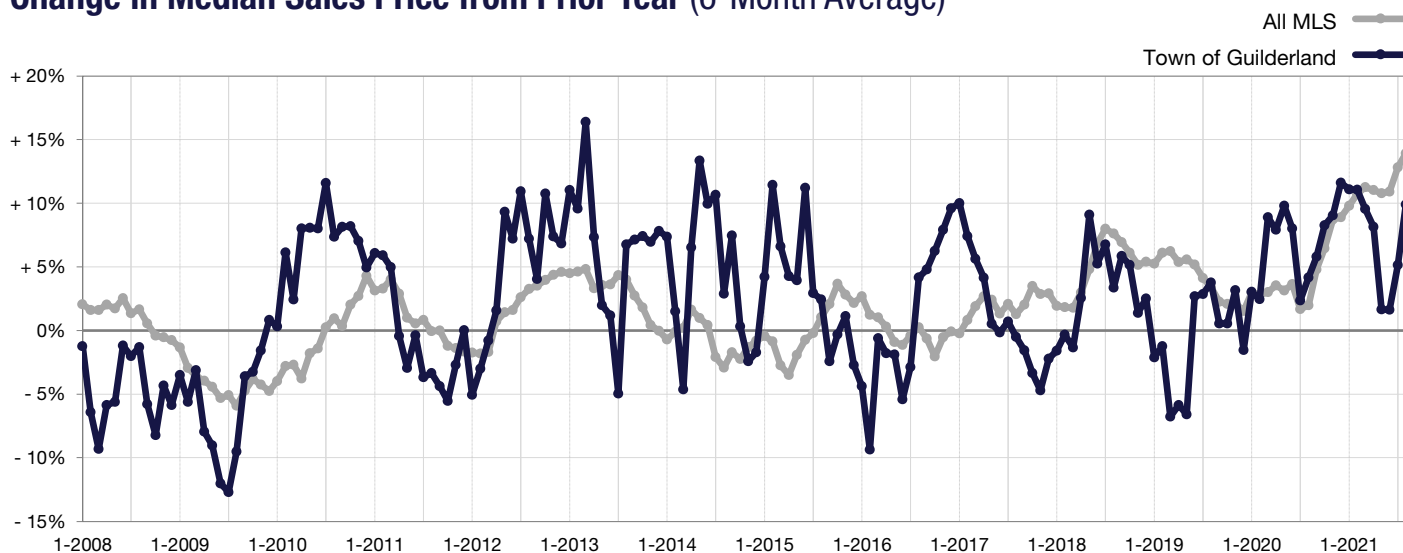


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.