

Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Guilderland

- 6.3%

Change in
New Listings

- 13.3%

Change in
Closed Sales

+ 4.1%

Change in
Median Sales Price

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	16	15	- 6.3%	16	15	- 6.3%
Closed Sales	30	26	- 13.3%	30	26	- 13.3%
Median Sales Price*	\$244,950	\$255,000	+ 4.1%	\$244,950	\$255,000	+ 4.1%
Percent of Original List Price Received*	97.6%	100.1%	+ 2.6%	97.6%	100.1%	+ 2.6%
Days on Market Until Sale	21	22	+ 2.5%	21	22	+ 2.5%
Inventory of Homes for Sale	55	30	- 45.5%	--	--	--
Months Supply of Inventory	1.6	0.9	- 44.9%	--	--	--

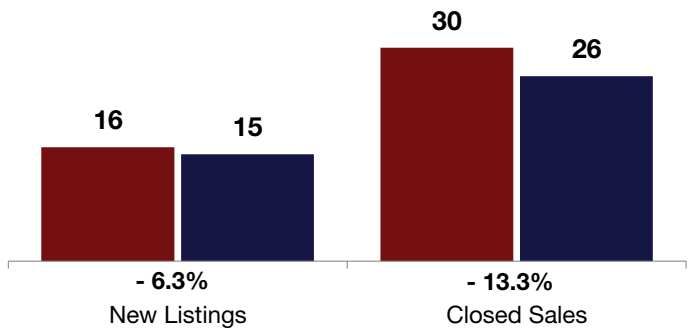
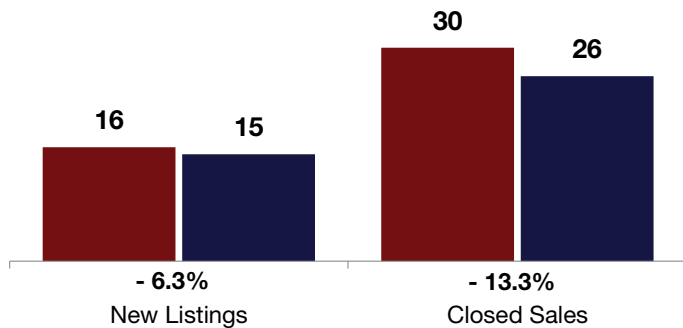
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

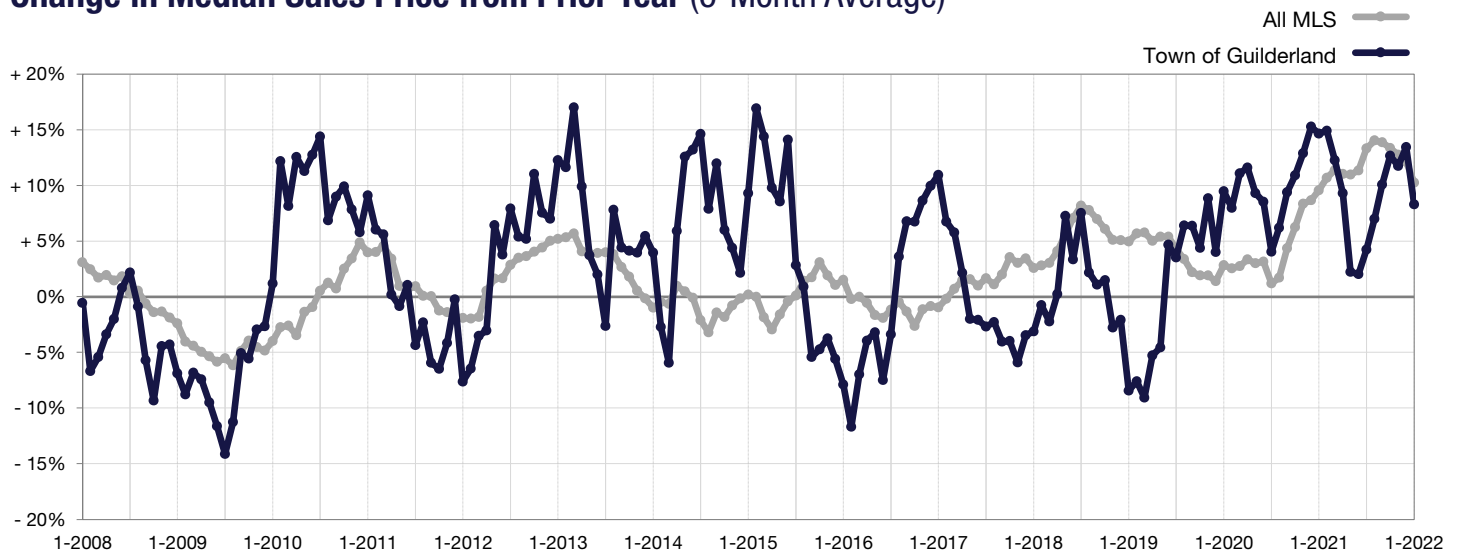
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.