

Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Guilderland

- 37.2%

Change in
New Listings

- 26.1%

Change in
Closed Sales

+ 12.1%

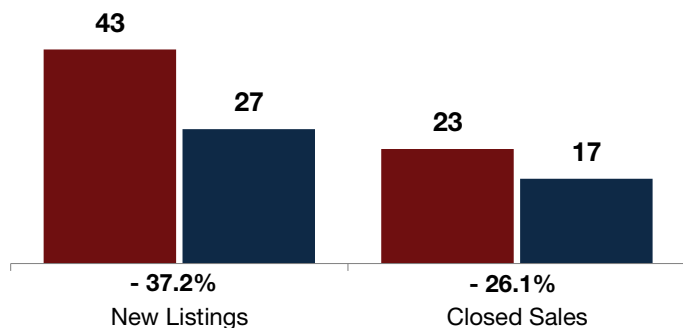
Change in
Median Sales Price

	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	43	27	- 37.2%	118	76	- 35.6%
Closed Sales	23	17	- 26.1%	95	84	- 11.6%
Median Sales Price*	\$265,000	\$297,000	+ 12.1%	\$255,000	\$267,250	+ 4.8%
Percent of Original List Price Received*	99.3%	100.6%	+ 1.3%	99.4%	99.2%	- 0.2%
Days on Market Until Sale	25	37	+ 44.3%	26	33	+ 29.7%
Inventory of Homes for Sale	50	24	- 52.0%	--	--	--
Months Supply of Inventory	1.4	0.8	- 44.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

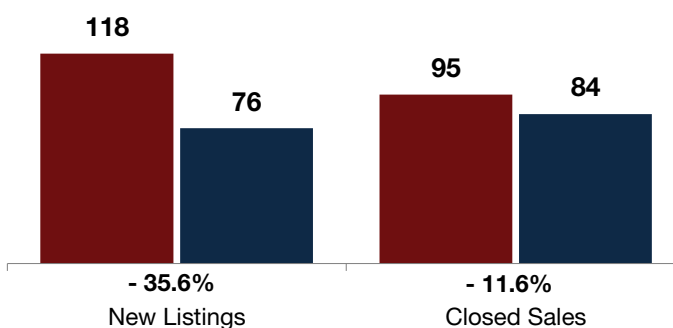
April

■ 2021 ■ 2022

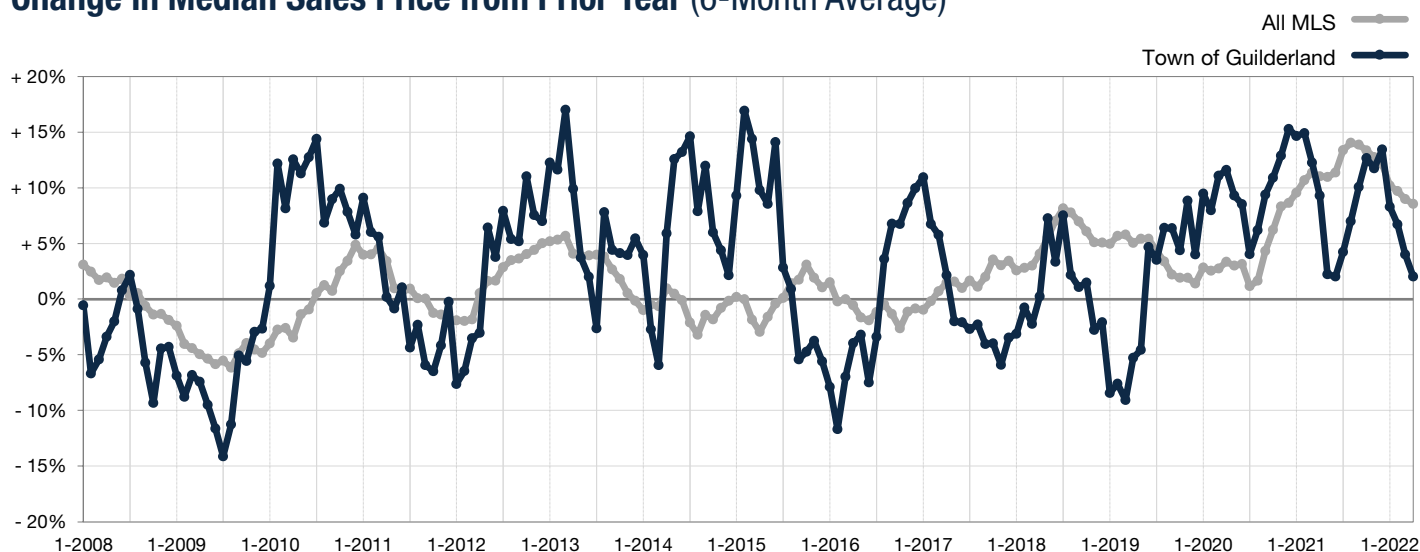


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.