

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Guilderland

- 51.1%

Change in
New Listings

- 25.5%

Change in
Closed Sales

+ 1.9%

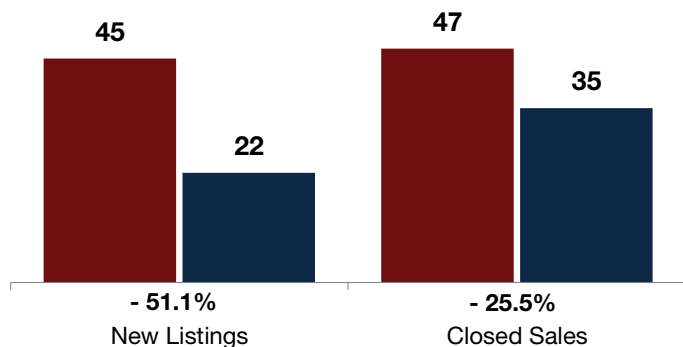
Change in
Median Sales Price

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	45	22	- 51.1%	379	232	- 38.8%
Closed Sales	47	35	- 25.5%	303	223	- 26.4%
Median Sales Price*	\$320,000	\$326,000	+ 1.9%	\$305,000	\$330,000	+ 8.2%
Percent of Original List Price Received*	102.2%	99.5%	- 2.7%	101.2%	101.2%	- 0.0%
Days on Market Until Sale	13	12	- 11.1%	18	24	+ 35.7%
Inventory of Homes for Sale	69	26	- 62.3%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

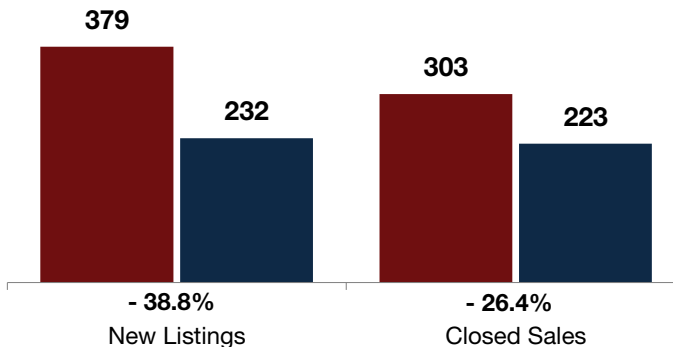
September

■ 2021 ■ 2022

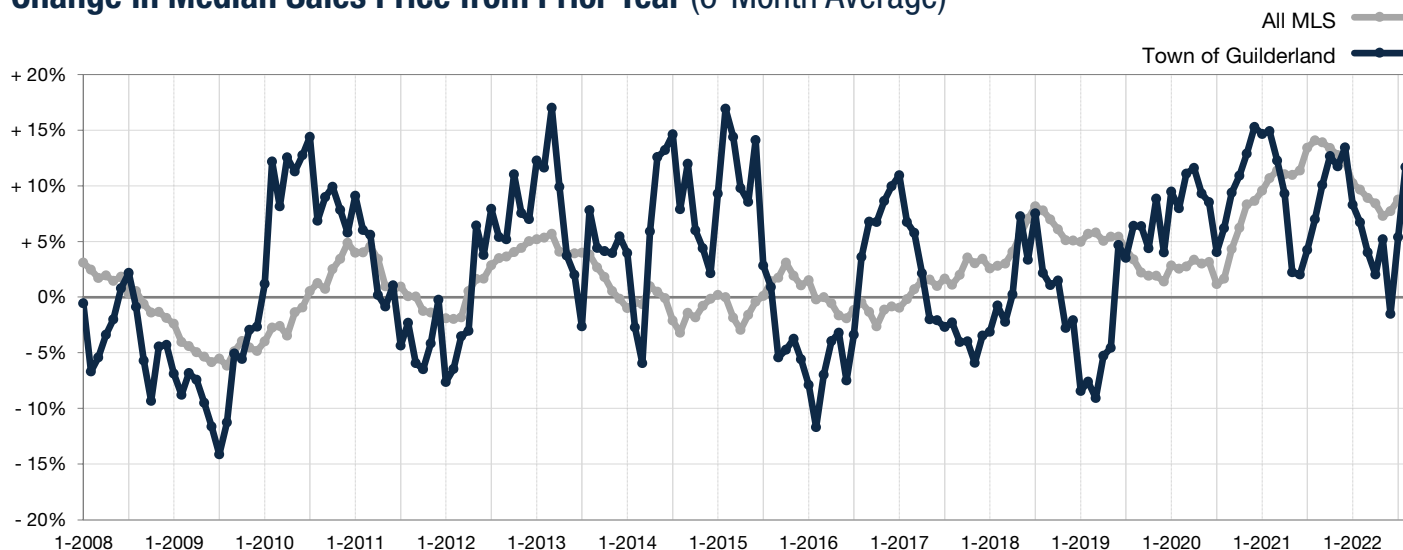


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.