

# Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**- 48.3%**

**+ 5.9%**

**+ 9.6%**

Change in  
New Listings

Change in  
Closed Sales

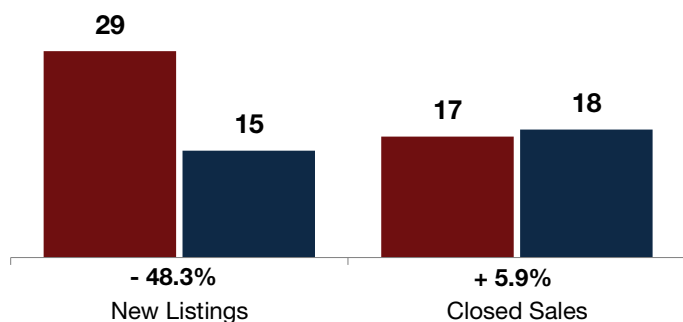
Change in  
Median Sales Price

	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	29	15	- 48.3%	79	69	- 12.7%
Closed Sales	17	18	+ 5.9%	84	62	- 26.2%
Median Sales Price*	\$297,000	<b>\$325,600</b>	+ 9.6%	\$267,250	<b>\$291,450</b>	+ 9.1%
Percent of Original List Price Received*	100.6%	<b>105.5%</b>	+ 4.8%	99.2%	<b>99.2%</b>	+ 0.1%
Days on Market Until Sale	37	<b>11</b>	- 70.4%	33	<b>21</b>	- 37.2%
Inventory of Homes for Sale	28	<b>14</b>	- 50.0%	--	--	--
Months Supply of Inventory	0.9	<b>0.7</b>	- 25.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

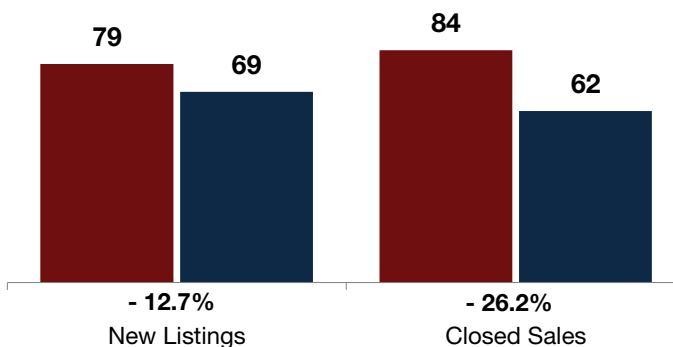
### April

■ 2022 ■ 2023

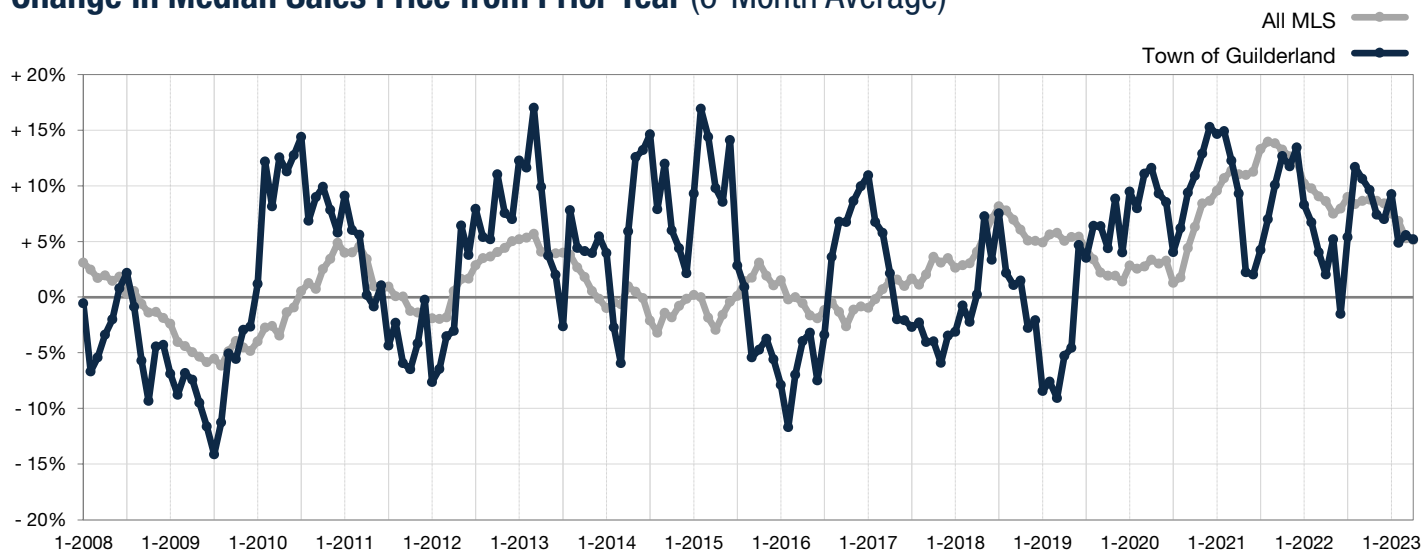


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.