

# Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**- 2.4%**

Change in  
New Listings

**- 28.6%**

Change in  
Closed Sales

**+ 15.9%**

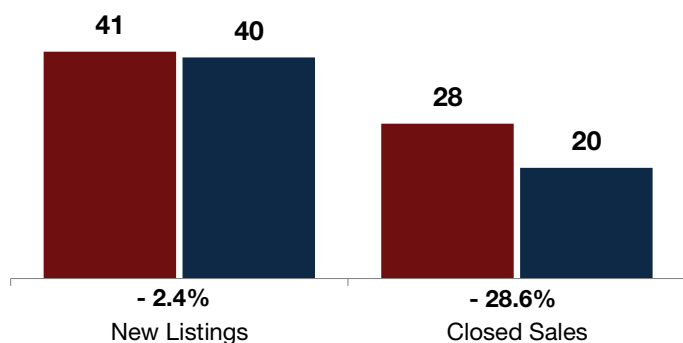
Change in  
Median Sales Price

	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	41	40	- 2.4%	150	147	- 2.0%
Closed Sales	28	20	- 28.6%	129	95	- 26.4%
Median Sales Price*	\$346,250	<b>\$401,200</b>	+ 15.9%	\$315,000	<b>\$300,000</b>	- 4.8%
Percent of Original List Price Received*	107.3%	<b>102.9%</b>	- 4.0%	101.2%	<b>100.5%</b>	- 0.7%
Days on Market Until Sale	27	<b>19</b>	- 28.9%	30	<b>20</b>	- 31.5%
Inventory of Homes for Sale	22	<b>23</b>	+ 4.5%	--	--	--
Months Supply of Inventory	0.7	<b>1.1</b>	+ 46.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

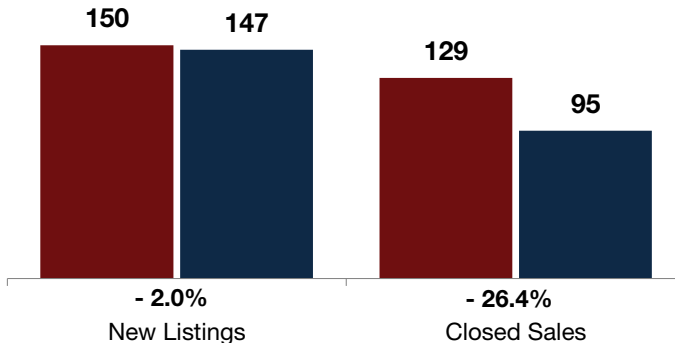
### June

■ 2022 ■ 2023

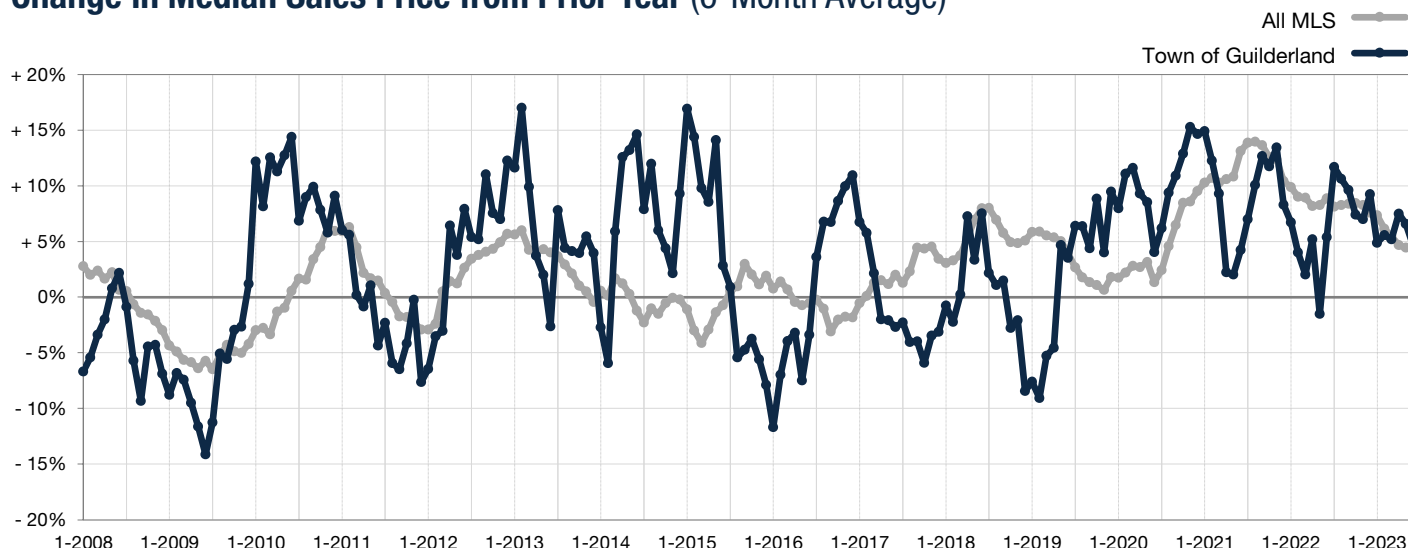


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.