Local Market Update – March 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of **Guilderland**

+ 27.8%

- 36.4%

+ 22.5%

Change in **New Listings**

Change in **Closed Sales**

Change in **Median Sales Price**

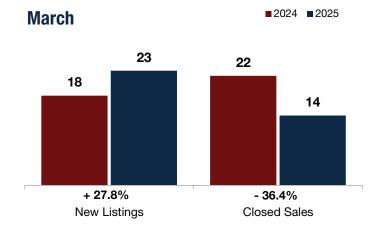
■2024 ■2025

March	
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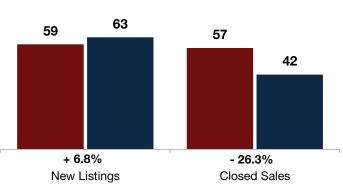
larch	Year to	Date

	2024	2025	+/-	2024	2025	+/-
New Listings	18	23	+ 27.8%	59	63	+ 6.8%
Closed Sales	22	14	- 36.4%	57	42	- 26.3%
Median Sales Price*	\$315,000	\$386,000	+ 22.5%	\$310,000	\$360,000	+ 16.1%
Percent of Original List Price Received*	98.7%	105.9%	+ 7.3%	99.3%	101.1%	+ 1.8%
Days on Market Until Sale	36	16	- 54.6%	30	22	- 24.4%
Inventory of Homes for Sale	22	18	- 18.2%			
Months Supply of Inventory	1.0	0.7	- 21.6%			

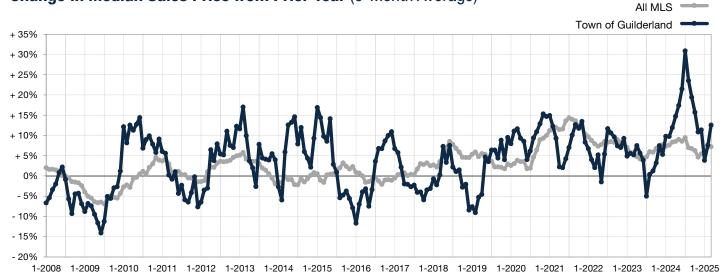
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.