

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Guilderland

- 12.2%

+ 23.5%

+ 7.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	49	43	- 12.2%	464	478	+ 3.0%
Closed Sales	34	42	+ 23.5%	299	315	+ 5.4%
Median Sales Price*	\$231,200	\$249,500	+ 7.9%	\$259,560	\$255,000	- 1.8%
Percent of Original List Price Received*	96.1%	95.6%	- 0.6%	97.5%	96.3%	- 1.3%
Days on Market Until Sale	26	40	+ 53.1%	37	42	+ 13.3%
Inventory of Homes for Sale	164	124	- 24.4%	--	--	--
Months Supply of Inventory	5.1	3.6	- 30.5%	--	--	--

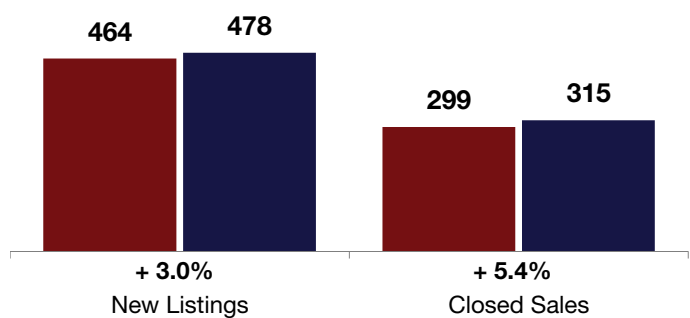
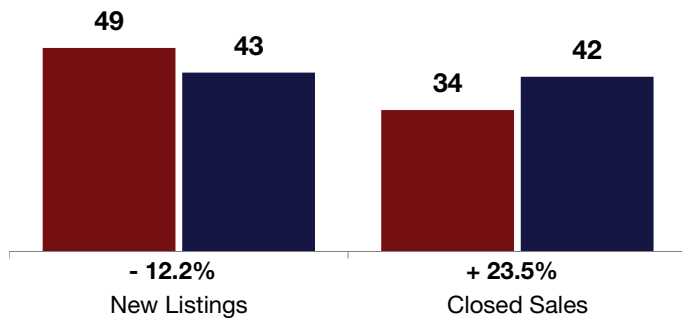
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

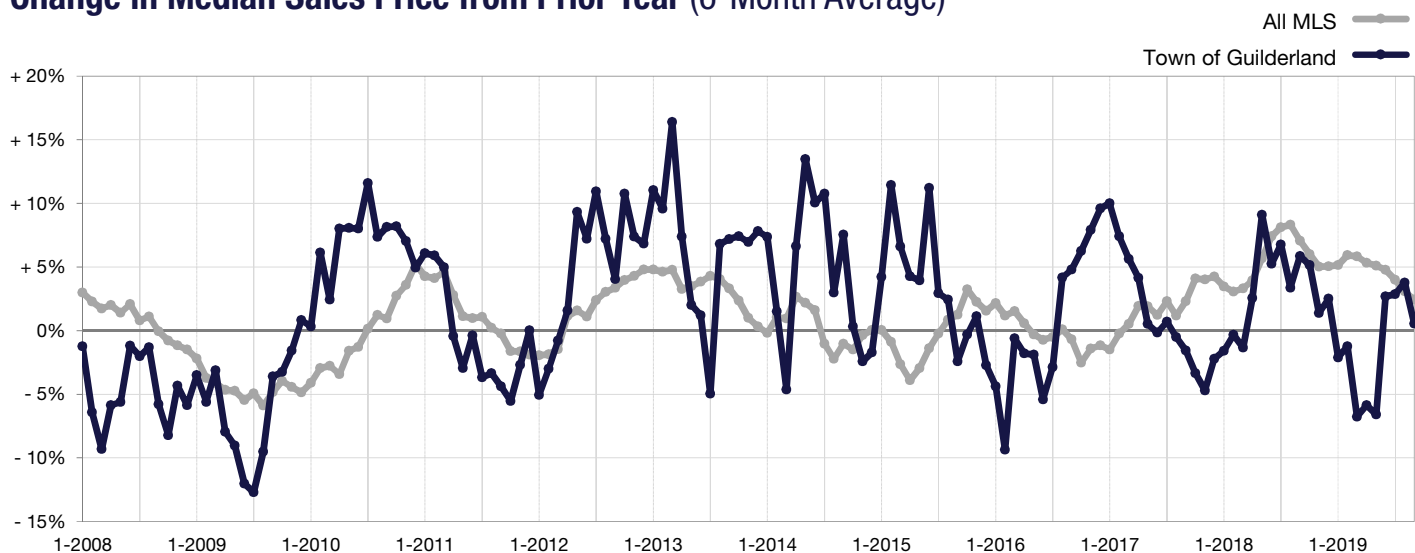
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.