

Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Guilderland

- 37.5%

+ 6.3%

+ 2.3%

Change in
New Listings

Change in
Closed Sales

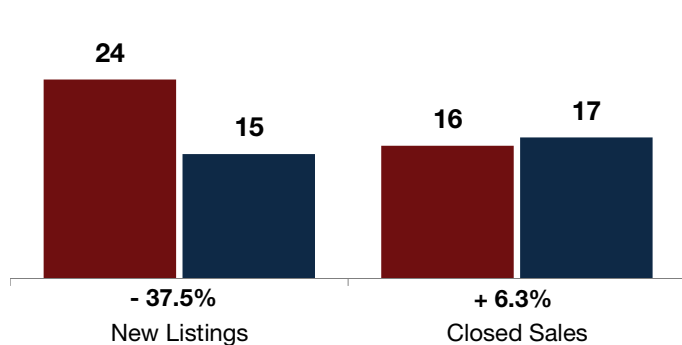
Change in
Median Sales Price

	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	24	15	- 37.5%	64	50	- 21.9%
Closed Sales	16	17	+ 6.3%	45	46	+ 2.2%
Median Sales Price*	\$441,000	\$451,000	+ 2.3%	\$360,000	\$387,500	+ 7.6%
Percent of Original List Price Received*	104.2%	101.8%	- 2.4%	100.8%	96.6%	- 4.1%
Days on Market Until Sale	24	44	+ 83.6%	25	43	+ 76.4%
Inventory of Homes for Sale	19	20	+ 5.3%	--	--	--
Months Supply of Inventory	0.8	0.8	+ 6.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

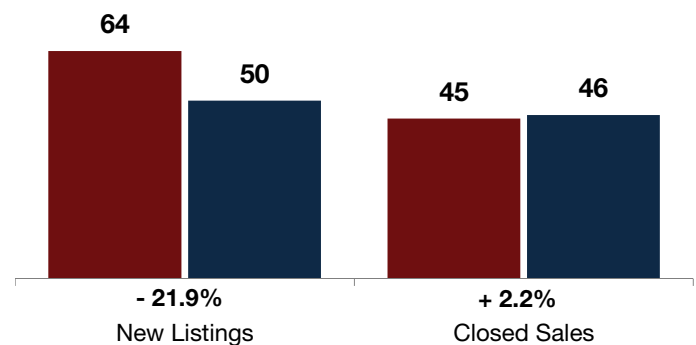
March

■ 2025 ■ 2026

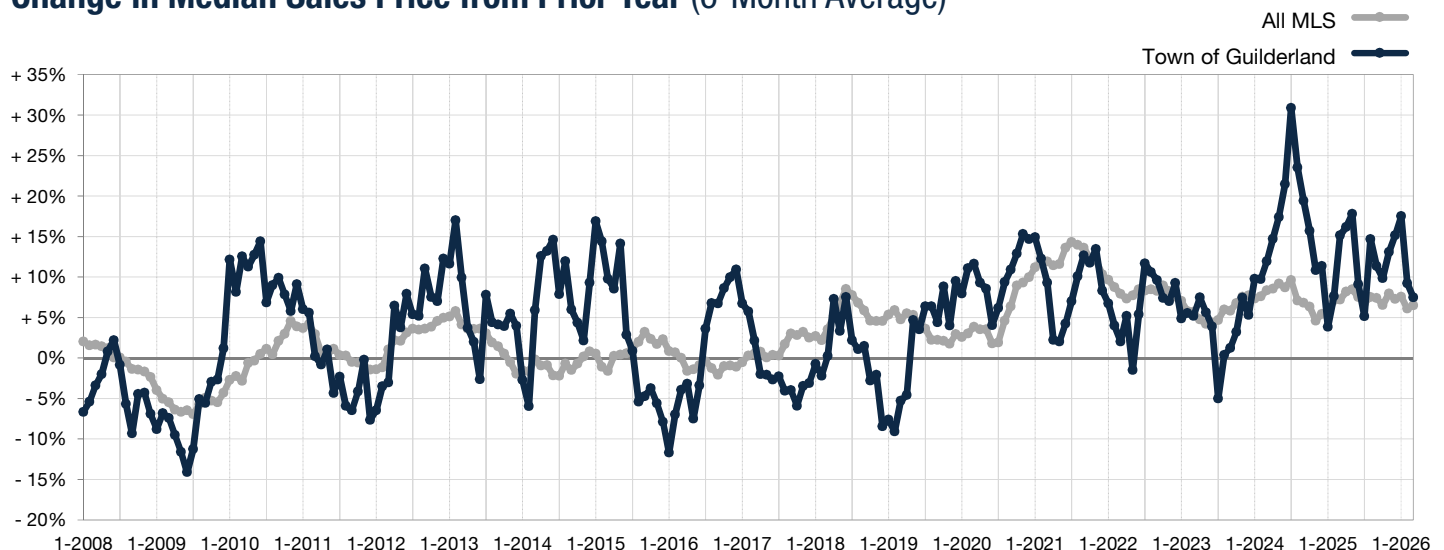


Year to Date

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.