

# Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Guilderland

**- 4.2%**

**+ 38.1%**

**+ 11.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	48	46	- 4.2%	112	126	+ 12.5%
Closed Sales	21	29	+ 38.1%	71	70	- 1.4%
Median Sales Price*	\$250,000	<b>\$278,000</b>	+ 11.2%	\$269,950	<b>\$258,000</b>	- 4.4%
Percent of Original List Price Received*	95.2%	<b>95.5%</b>	+ 0.4%	95.9%	<b>94.7%</b>	- 1.3%
Days on Market Until Sale	36	<b>44</b>	+ 22.7%	47	<b>44</b>	- 6.4%
Inventory of Homes for Sale	113	<b>121</b>	+ 7.1%	--	--	--
Months Supply of Inventory	3.5	<b>3.9</b>	+ 10.8%	--	--	--

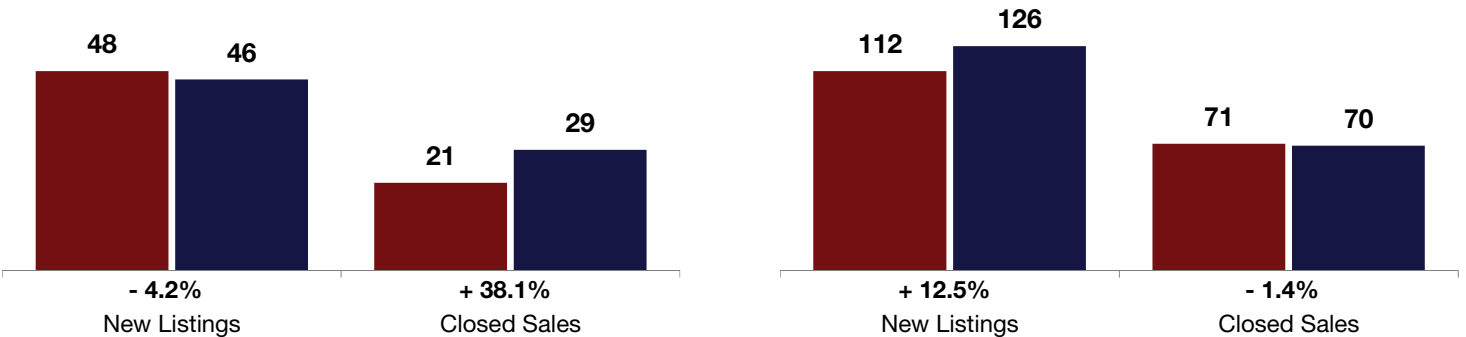
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### March

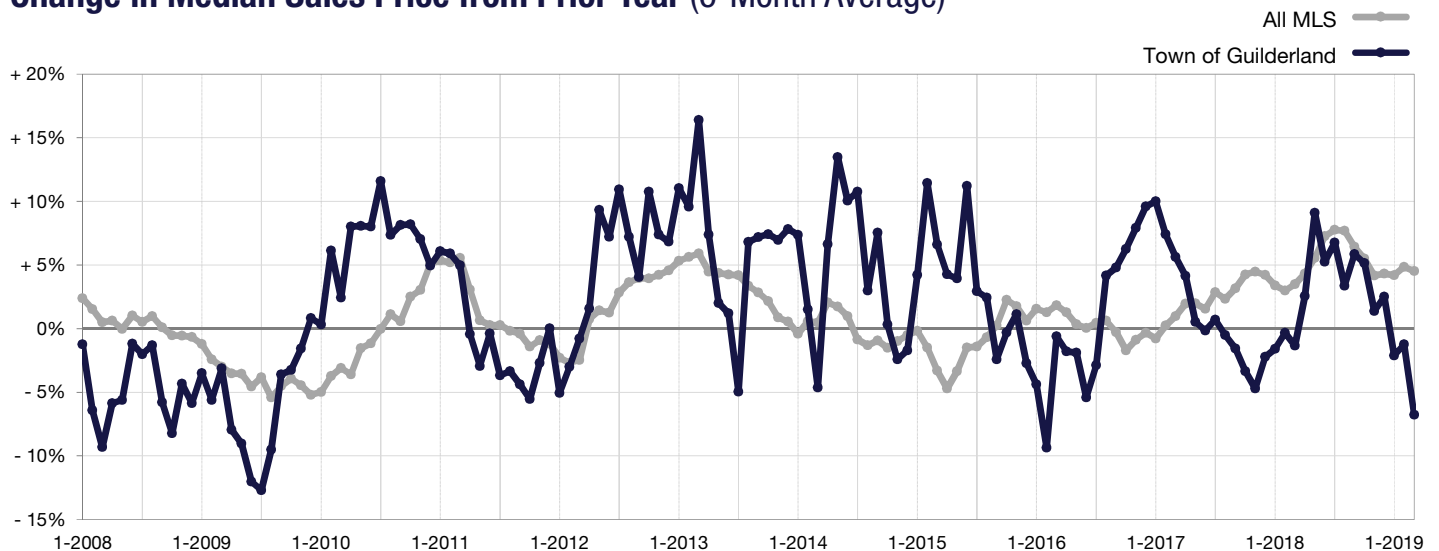
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.