

Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 25.0%

+ 7.7%

- 11.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

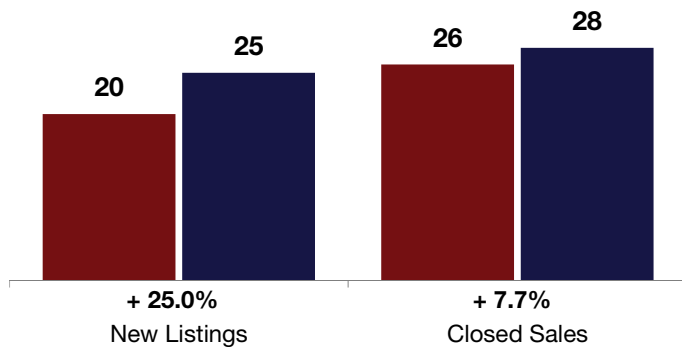
Town of Halfmoon

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	20	25	+ 25.0%	487	432	- 11.3%
Closed Sales	26	28	+ 7.7%	309	263	- 14.9%
Median Sales Price*	\$346,500	\$307,700	- 11.2%	\$355,000	\$340,000	- 4.2%
Percent of Original List Price Received*	100.0%	97.1%	- 2.9%	101.0%	97.9%	- 3.1%
Days on Market Until Sale	68	45	- 33.7%	60	48	- 19.1%
Inventory of Homes for Sale	186	131	- 29.6%	--	--	--
Months Supply of Inventory	7.8	5.4	- 30.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

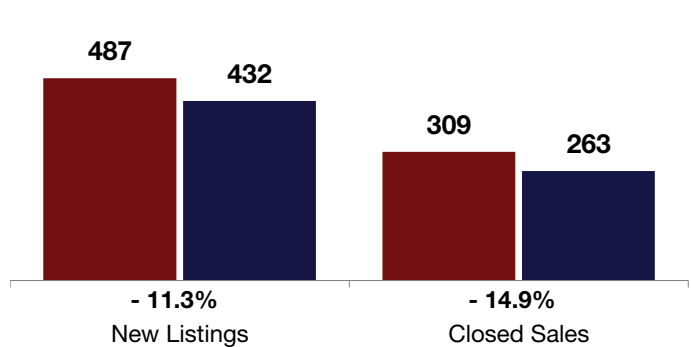
November

■ 2018 ■ 2019

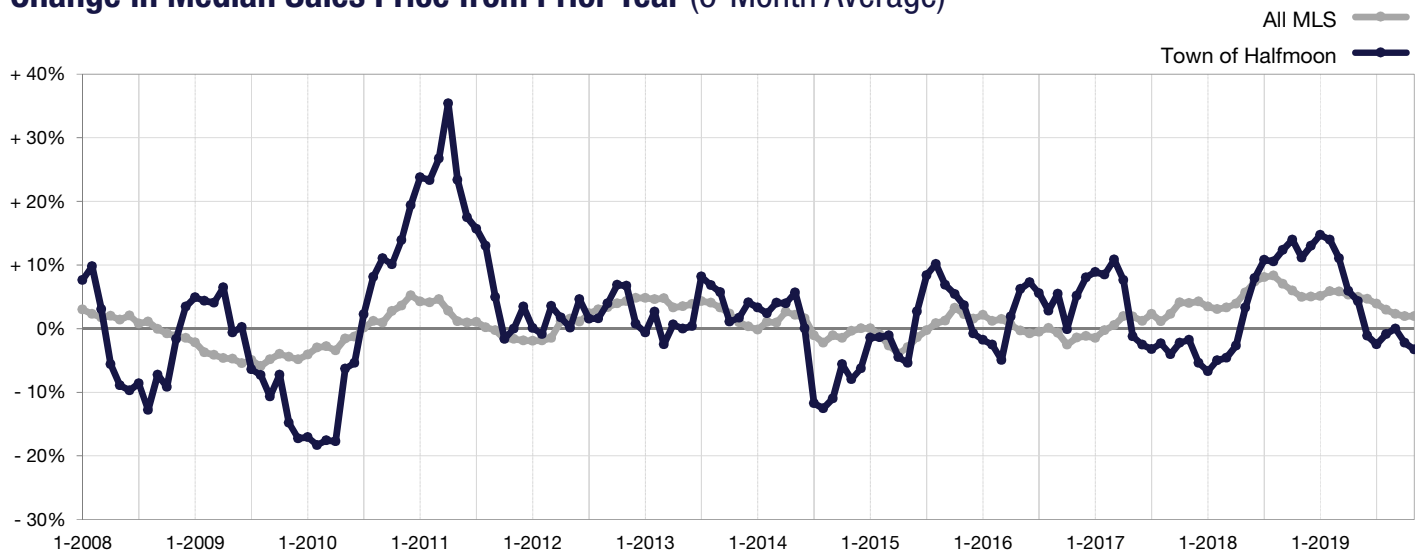


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.