

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 52.5%

- 16.7%

+ 7.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Halfmoon

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	61	29	- 52.5%	61	29	- 52.5%
Closed Sales	18	15	- 16.7%	18	15	- 16.7%
Median Sales Price*	\$304,450	\$327,585	+ 7.6%	\$304,450	\$327,585	+ 7.6%
Percent of Original List Price Received*	94.9%	100.8%	+ 6.2%	94.9%	100.8%	+ 6.2%
Days on Market Until Sale	65	44	- 32.9%	65	44	- 32.9%
Inventory of Homes for Sale	162	106	- 34.6%	--	--	--
Months Supply of Inventory	6.6	4.4	- 33.0%	--	--	--

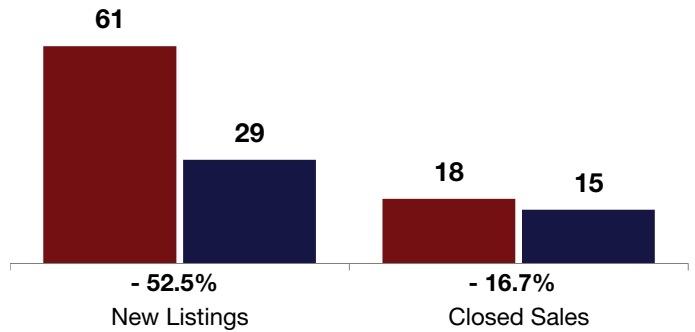
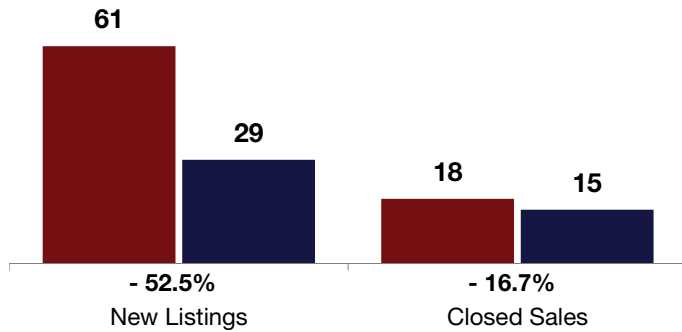
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

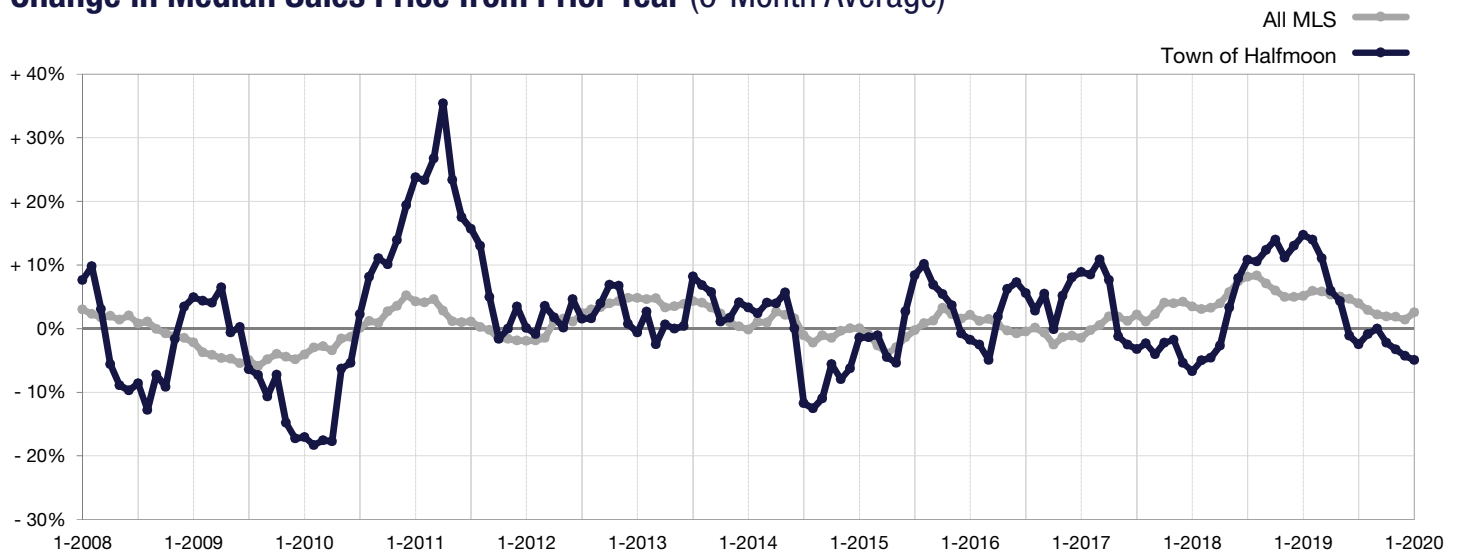
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.