

Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 24.1%

+ 15.0%

+ 16.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Halfmoon

| | January | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 29 | 22 | - 24.1% | 29 | 22 | - 24.1% |
| Closed Sales | 20 | 23 | + 15.0% | 20 | 23 | + 15.0% |
| Median Sales Price* | \$317,676 | \$371,000 | + 16.8% | \$317,676 | \$371,000 | + 16.8% |
| Percent of Original List Price Received* | 100.1% | 100.3% | + 0.1% | 100.1% | 100.3% | + 0.1% |
| Days on Market Until Sale | 28 | 28 | - 2.5% | 28 | 28 | - 2.5% |
| Inventory of Homes for Sale | 81 | 49 | - 39.5% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 1.5 | - 48.9% | -- | -- | -- |

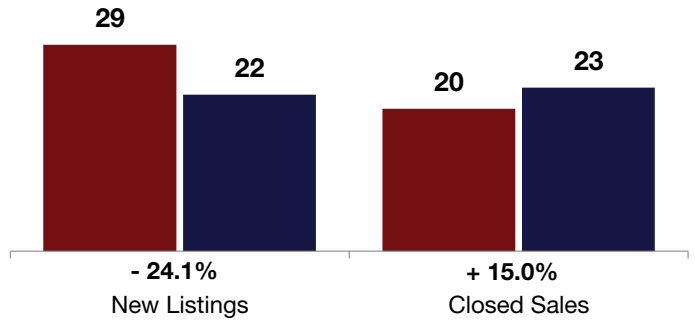
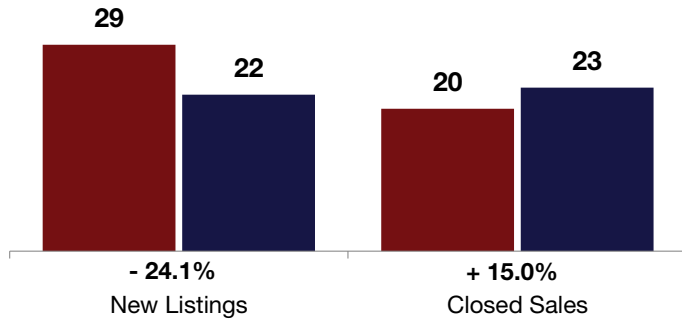
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

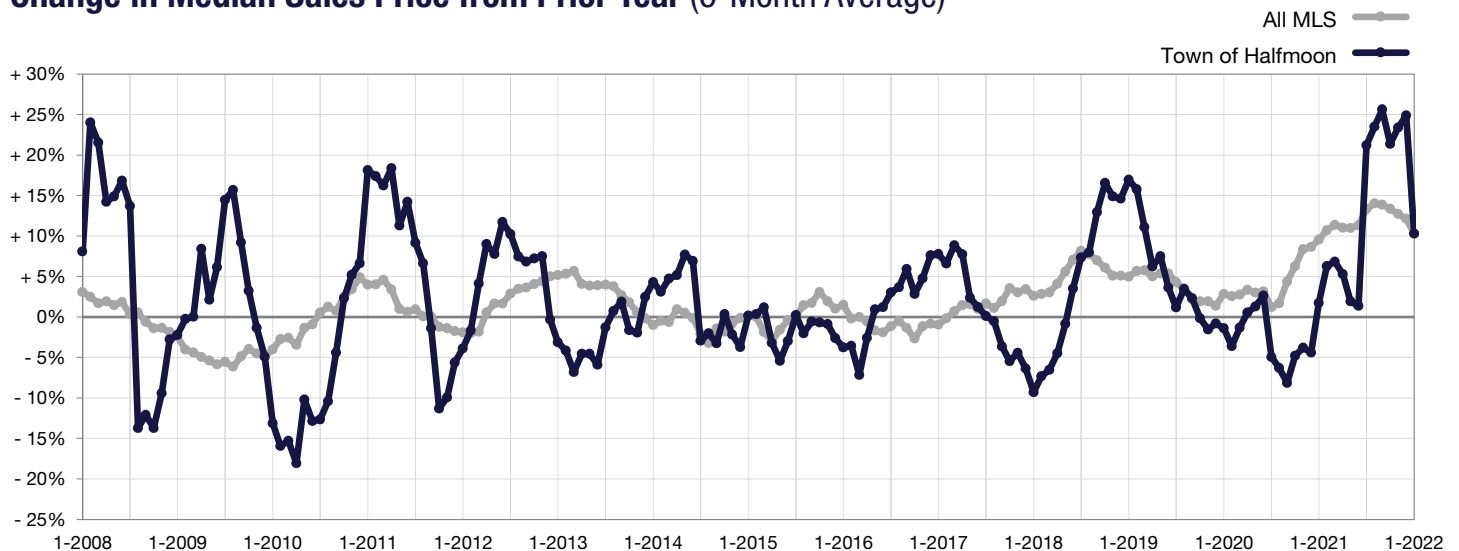
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.