Local Market Update - May 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®

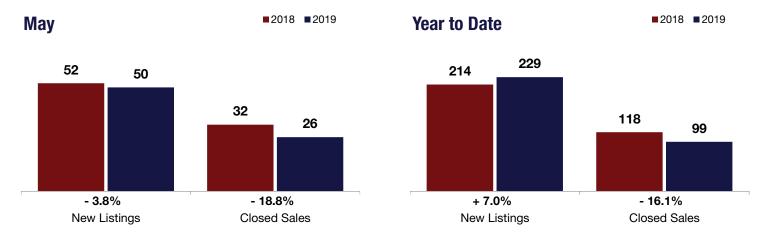


Town of Halfmoon

| - 3.8% | - 18.8% | - 5.8% | | |
|--------------|--------------|--------------------|--|--|
| Change in | Change in | Change in | | |
| New Listings | Closed Sales | Median Sales Price | | |

| | | May | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| | 2018 | 2019 | +/- | 2018 | 2019 | +/- | |
| New Listings | 52 | 50 | - 3.8% | 214 | 229 | + 7.0% | |
| Closed Sales | 32 | 26 | - 18.8% | 118 | 99 | - 16.1% | |
| Median Sales Price* | \$356,250 | \$335,500 | - 5.8% | \$355,000 | \$333,000 | - 6.2% | |
| Percent of Original List Price Received* | 102.2% | 100.3% | - 1.8% | 101.3% | 97.9% | - 3.3% | |
| Days on Market Until Sale | 84 | 40 | - 52.4% | 65 | 54 | - 17.1% | |
| Inventory of Homes for Sale | 153 | 152 | - 0.7% | | | | |
| Months Supply of Inventory | 5.9 | 6.7 | + 14.0% | | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.