

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 35.7%

- 21.9%

- 5.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

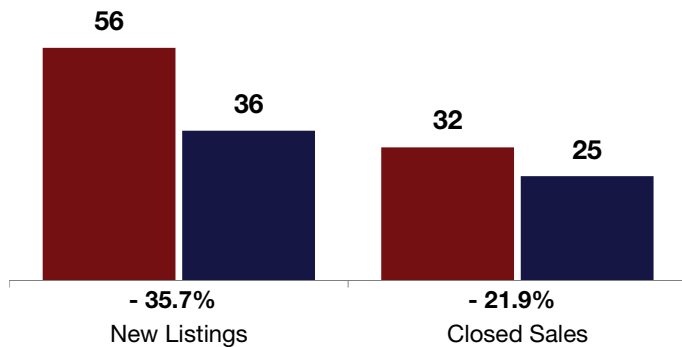
Town of Halfmoon

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	56	36	- 35.7%	426	387	- 9.2%
Closed Sales	32	25	- 21.9%	264	203	- 23.1%
Median Sales Price*	\$369,570	\$349,270	- 5.5%	\$357,500	\$349,270	- 2.3%
Percent of Original List Price Received*	101.2%	96.5%	- 4.6%	101.1%	98.4%	- 2.7%
Days on Market Until Sale	47	55	+ 17.0%	59	45	- 23.4%
Inventory of Homes for Sale	191	167	- 12.6%	--	--	--
Months Supply of Inventory	7.8	7.1	- 9.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2018 ■ 2019

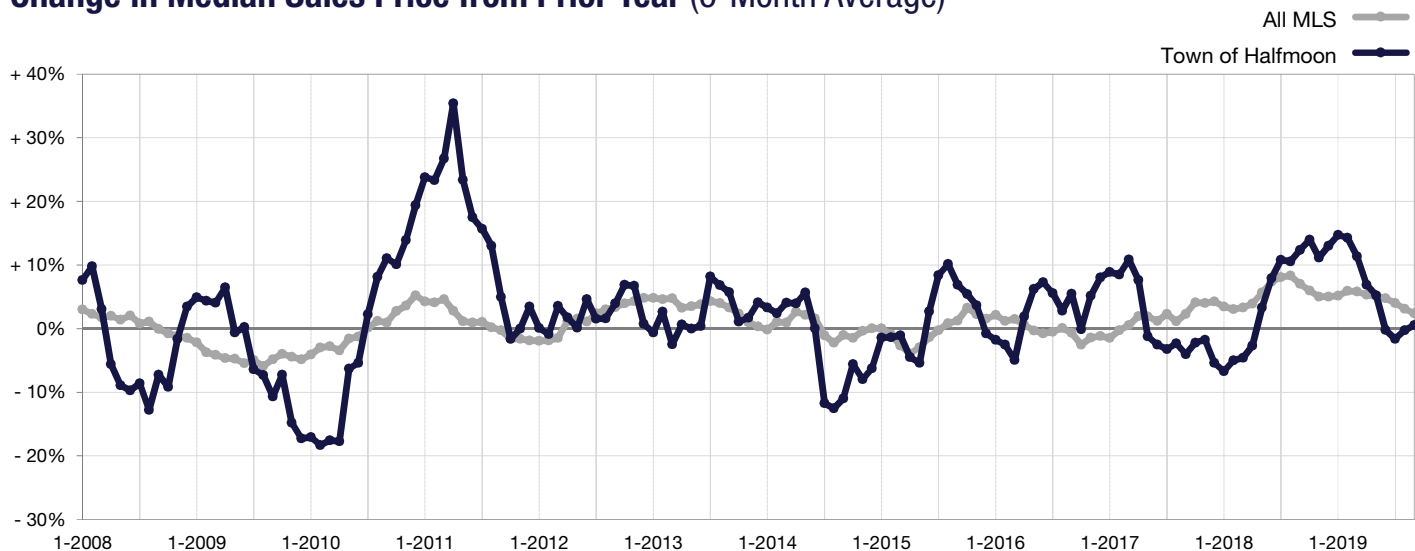


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.