

# Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 37.1%**

**- 23.8%**

**- 4.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Town of Halfmoon

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	35	48	+ 37.1%	99	138	+ 39.4%
Closed Sales	21	16	- 23.8%	61	49	- 19.7%
Median Sales Price*	\$350,000	\$333,253	- 4.8%	\$339,900	\$315,604	- 7.1%
Percent of Original List Price Received*	99.1%	99.3%	+ 0.2%	100.5%	96.6%	- 3.9%
Days on Market Until Sale	43	60	+ 37.7%	58	60	+ 2.7%
Inventory of Homes for Sale	142	173	+ 21.8%	--	--	--
Months Supply of Inventory	4.9	7.5	+ 51.6%	--	--	--

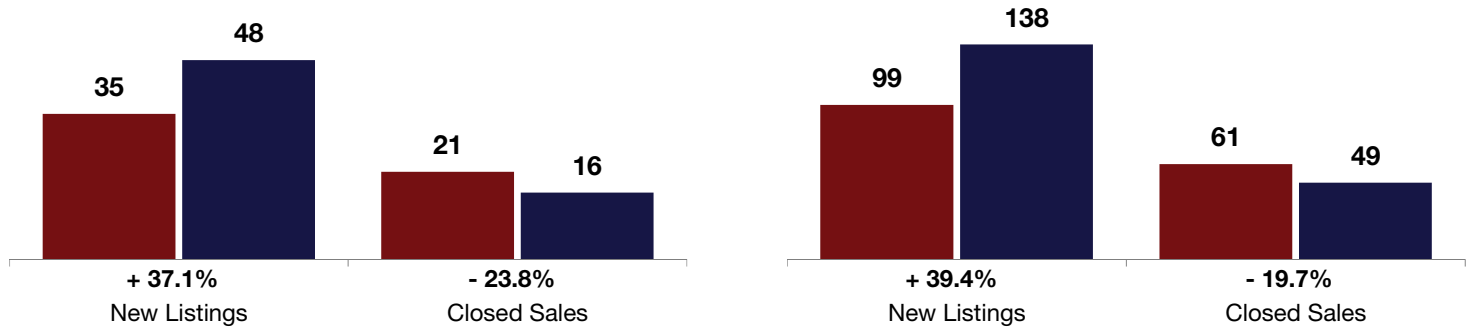
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### March

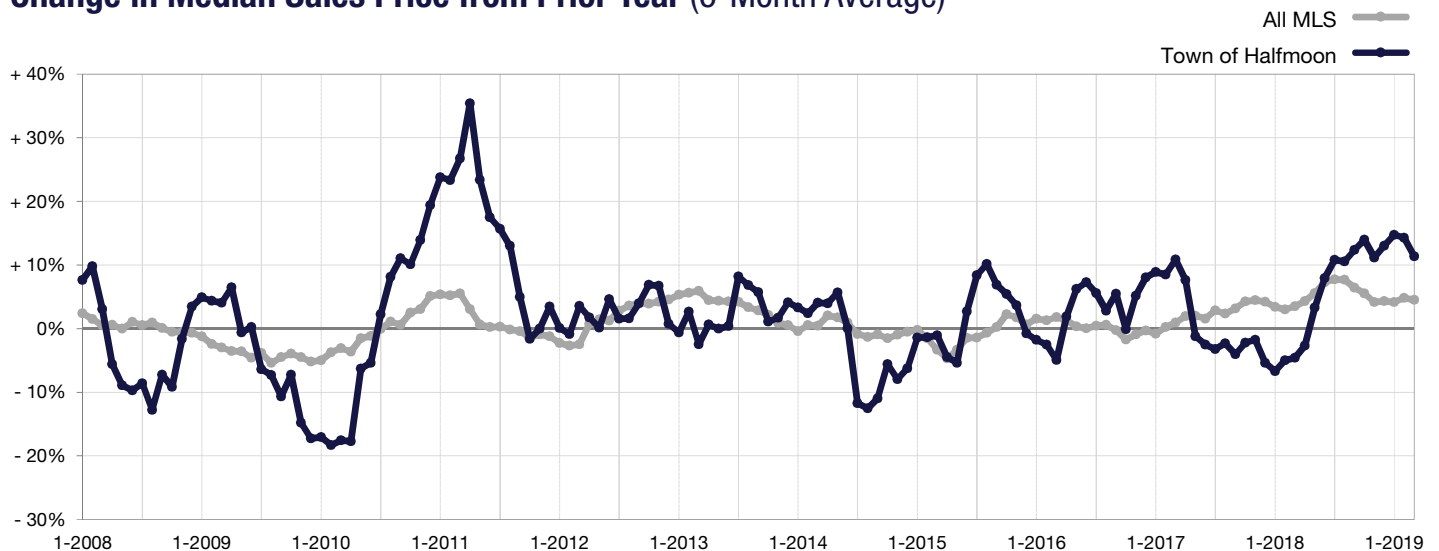
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.