

Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 91.3%

Change in
New Listings

+ 5.9%

Change in
Closed Sales

- 22.6%

Change in
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	23	44	+ 91.3%	91	126	+ 38.5%
Closed Sales	17	18	+ 5.9%	59	54	- 8.5%
Median Sales Price*	\$377,000	\$291,875	- 22.6%	\$357,398	\$330,500	- 7.5%
Percent of Original List Price Received*	97.5%	96.5%	- 1.1%	97.7%	99.0%	+ 1.3%
Days on Market Until Sale	63	79	+ 25.3%	62	68	+ 8.9%
Inventory of Homes for Sale	81	124	+ 53.1%	--	--	--
Months Supply of Inventory	4.3	7.4	+ 73.7%	--	--	--

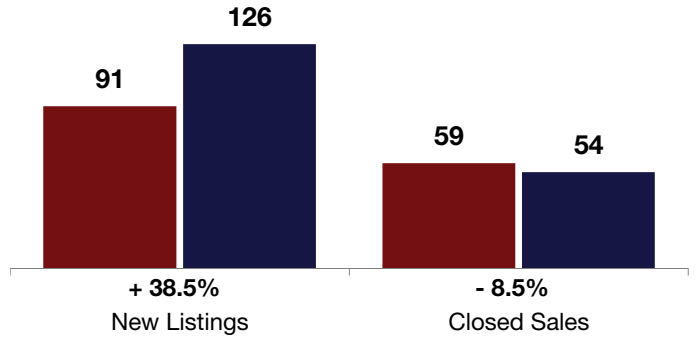
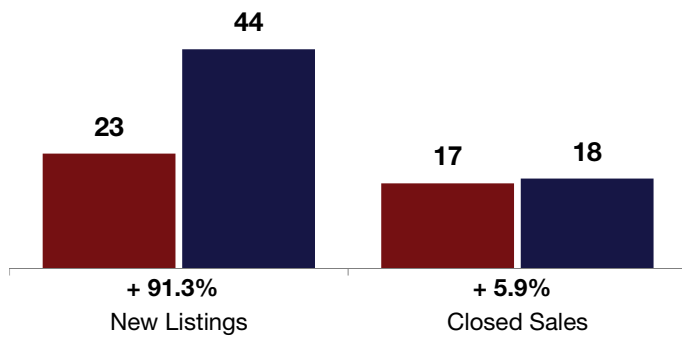
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

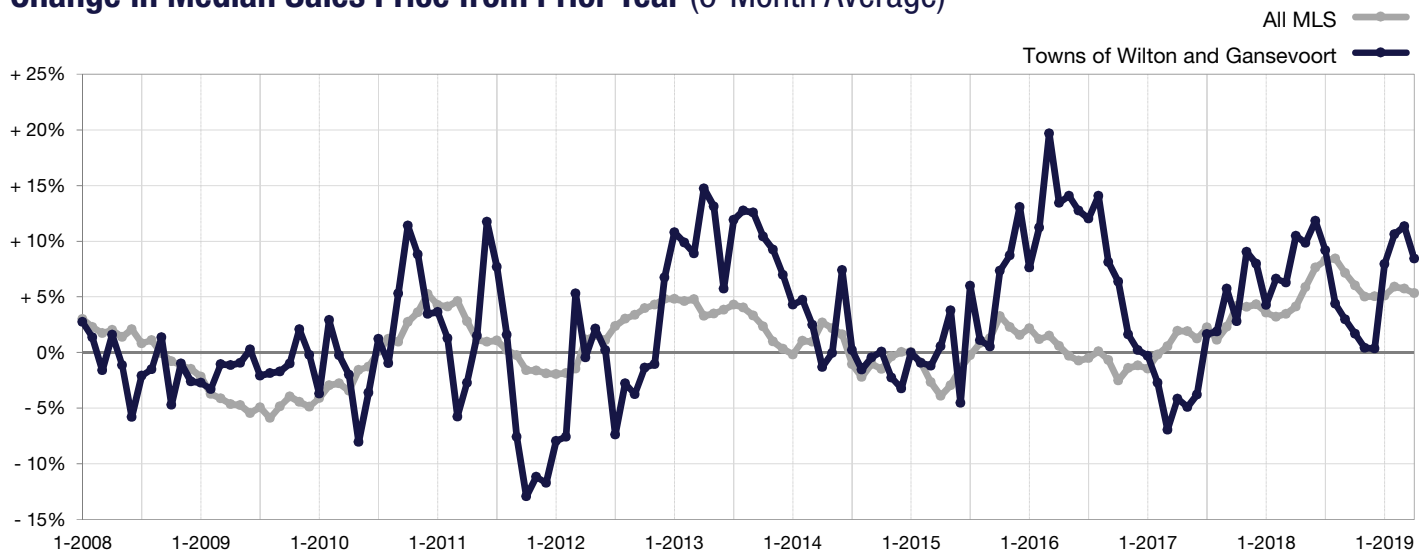
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.