

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 36.0%

+ 55.6%

- 37.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	25	16	- 36.0%	25	16	- 36.0%
Closed Sales	9	14	+ 55.6%	9	14	+ 55.6%
Median Sales Price*	\$430,383	\$271,000	- 37.0%	\$430,383	\$271,000	- 37.0%
Percent of Original List Price Received*	103.1%	92.5%	- 10.3%	103.1%	92.5%	- 10.3%
Days on Market Until Sale	77	86	+ 11.0%	77	86	+ 11.0%
Inventory of Homes for Sale	117	95	- 18.8%	--	--	--
Months Supply of Inventory	7.1	4.9	- 30.4%	--	--	--

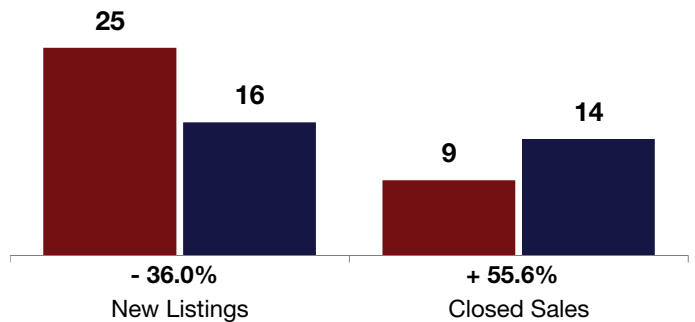
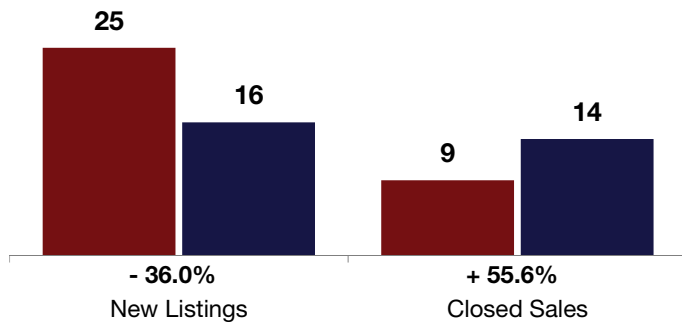
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

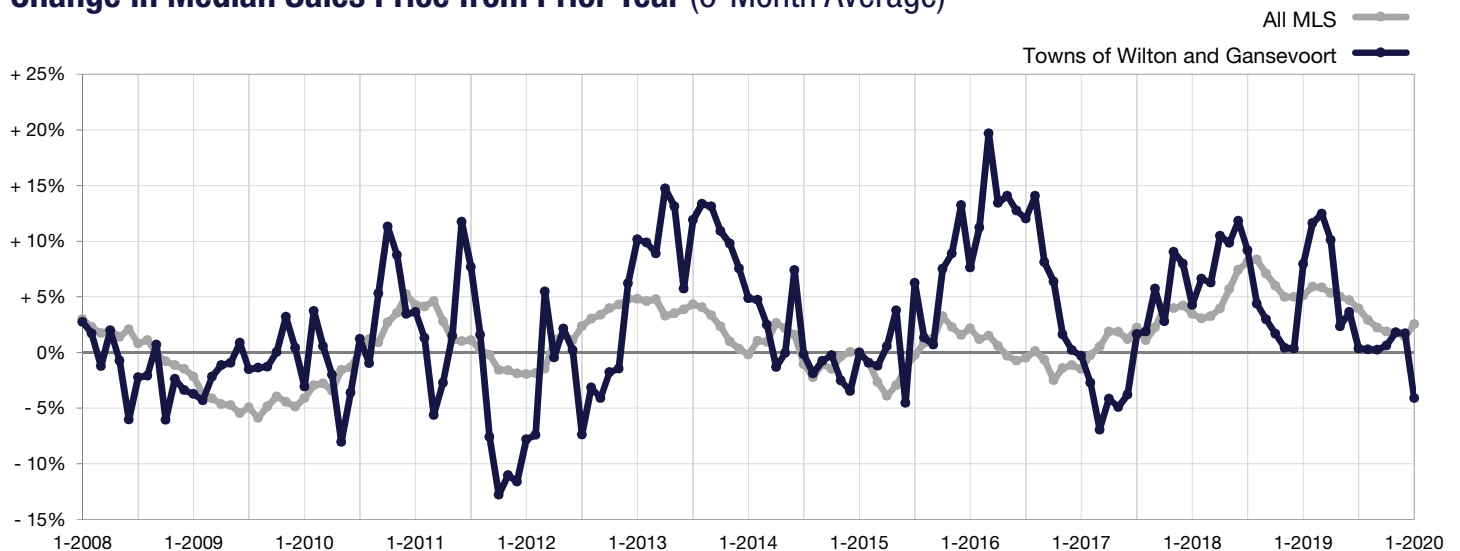
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.