

Local Market Update – February 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 13.8%

+ 9.1%

- 0.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

February

Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	29	25	- 13.8%	54	43	- 20.4%
Closed Sales	11	12	+ 9.1%	20	26	+ 30.0%
Median Sales Price*	\$329,000	\$328,000	- 0.3%	\$367,500	\$303,750	- 17.3%
Percent of Original List Price Received*	97.2%	100.6%	+ 3.5%	99.9%	96.2%	- 3.7%
Days on Market Until Sale	54	93	+ 71.0%	64	89	+ 39.2%
Inventory of Homes for Sale	110	84	- 23.6%	--	--	--
Months Supply of Inventory	6.4	4.5	- 29.1%	--	--	--

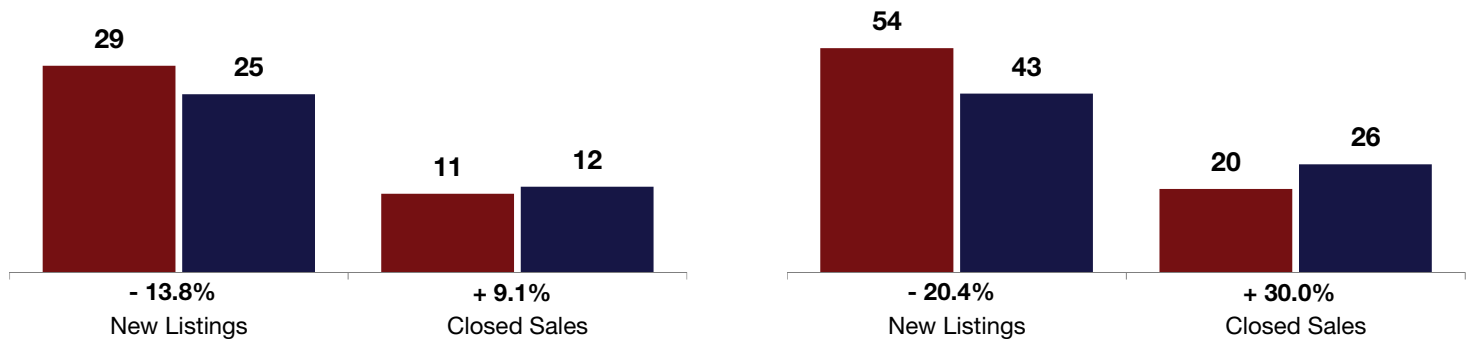
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

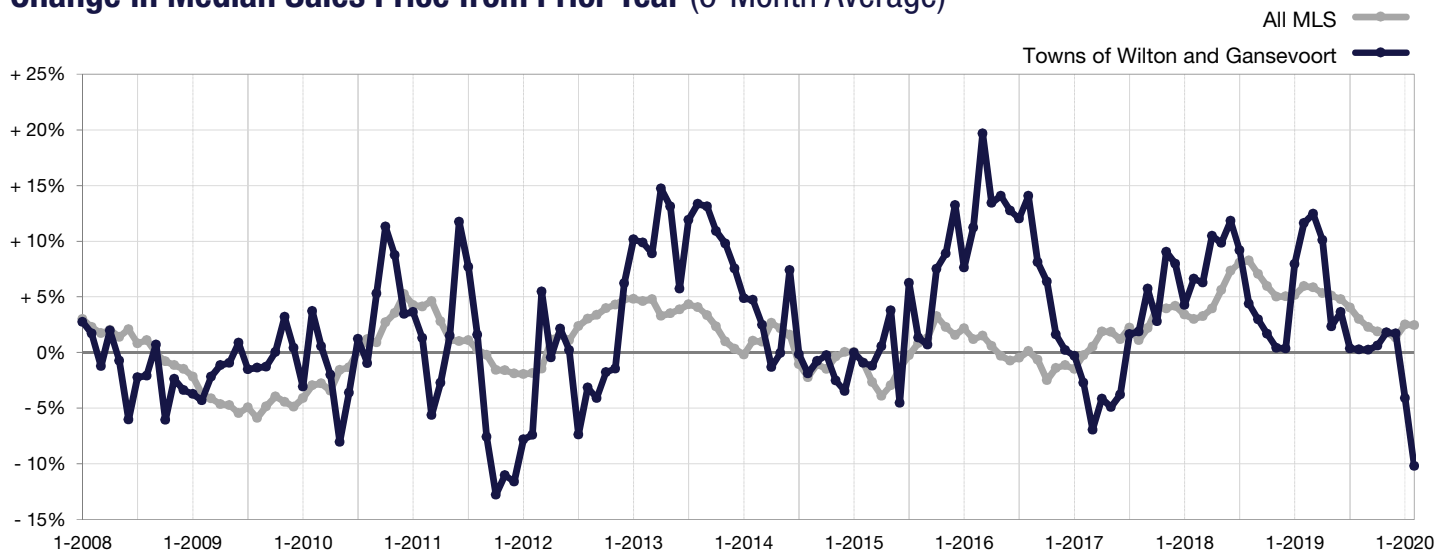
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.