

Local Market Update – April 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 71.1%

Change in
New Listings

- 36.8%

Change in
Closed Sales

+ 27.1%

Change in
Median Sales Price

	April			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	45	13	- 71.1%	138	95	- 31.2%
Closed Sales	19	12	- 36.8%	58	62	+ 6.9%
Median Sales Price*	\$293,000	\$372,436	+ 27.1%	\$333,045	\$340,300	+ 2.2%
Percent of Original List Price Received*	96.6%	100.3%	+ 3.8%	99.3%	96.8%	- 2.5%
Days on Market Until Sale	78	57	- 27.4%	69	75	+ 8.1%
Inventory of Homes for Sale	134	76	- 43.3%	--	--	--
Months Supply of Inventory	7.9	4.0	- 49.5%	--	--	--

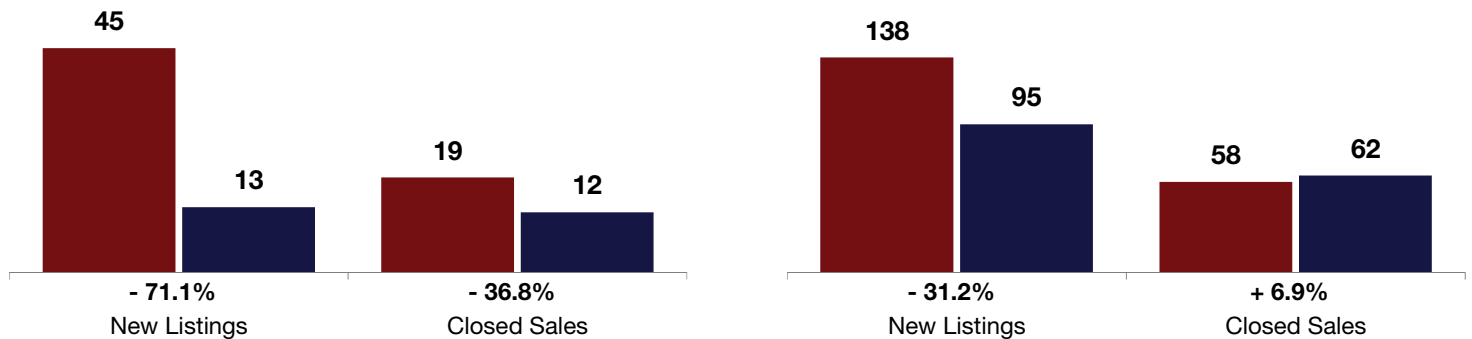
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

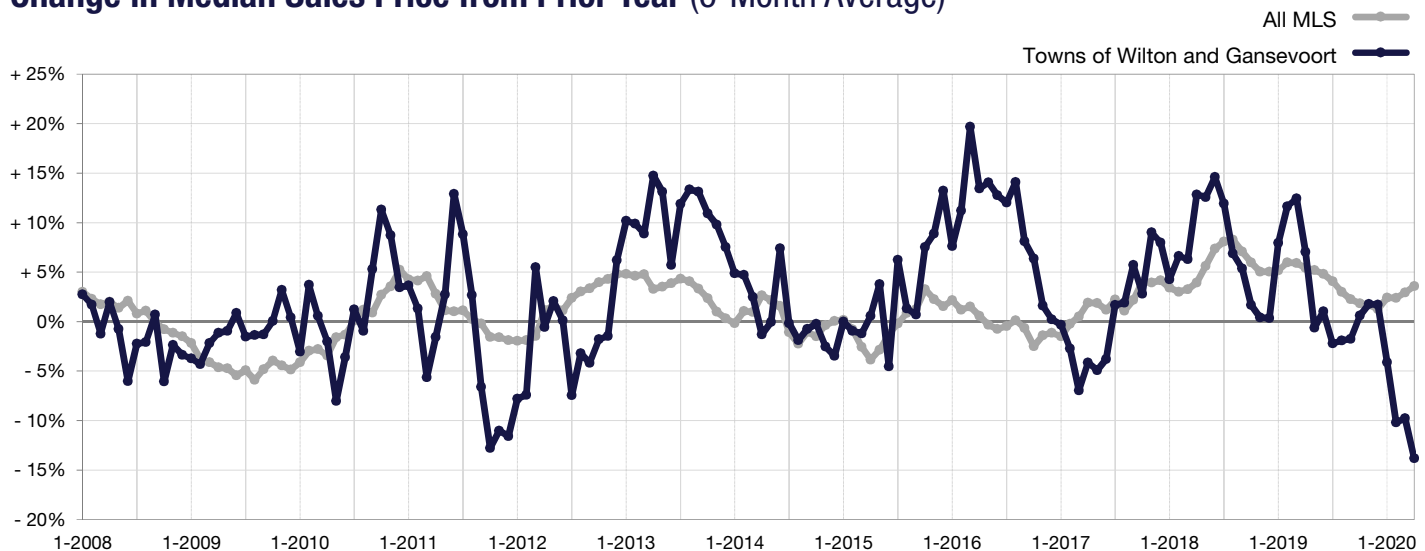
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.