

# Local Market Update – May 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 26.3%**

Change in  
New Listings

**- 20.8%**

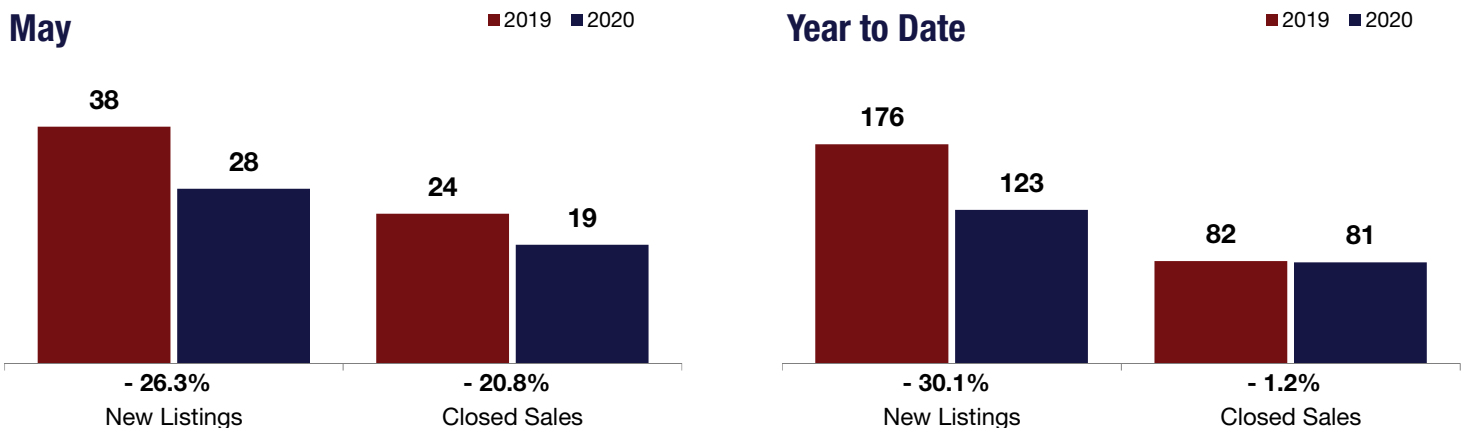
Change in  
Closed Sales

**- 2.0%**

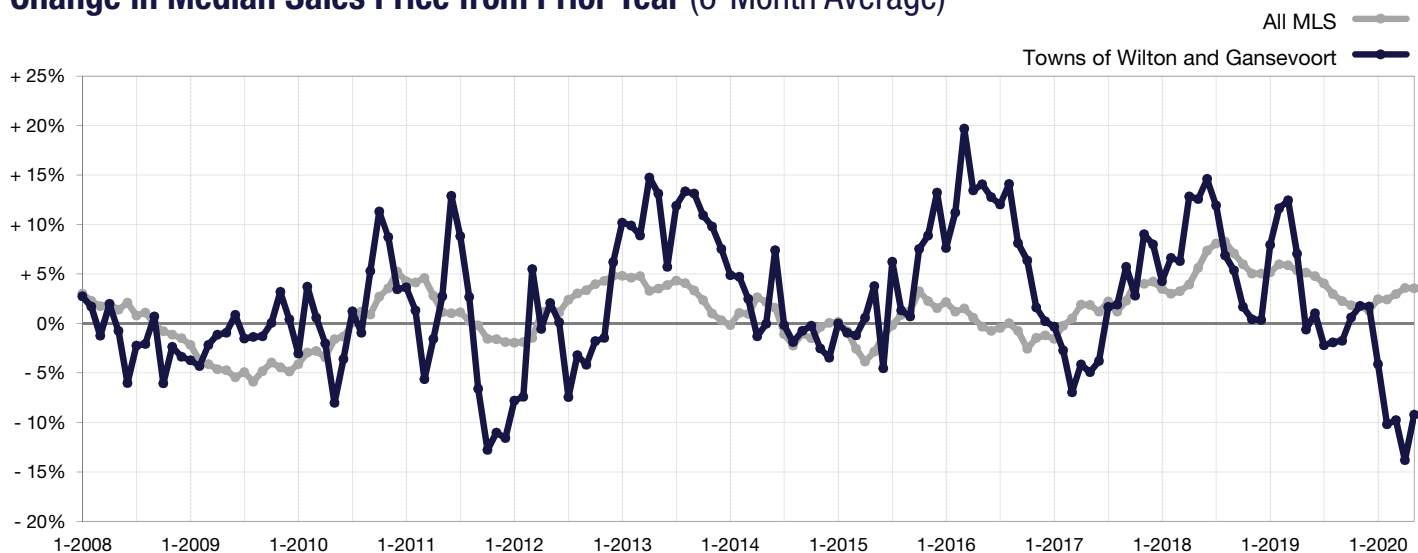
Change in  
Median Sales Price

	May			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	38	28	- 26.3%	176	123	- 30.1%
Closed Sales	24	19	- 20.8%	82	81	- 1.2%
Median Sales Price*	\$326,450	<b>\$320,000</b>	- 2.0%	\$333,045	<b>\$340,000</b>	+ 2.1%
Percent of Original List Price Received*	95.7%	<b>97.6%</b>	+ 1.9%	98.3%	<b>97.0%</b>	- 1.3%
Days on Market Until Sale	59	41	- 30.8%	66	67	+ 1.0%
Inventory of Homes for Sale	133	78	- 41.4%	--	--	--
Months Supply of Inventory	7.8	4.3	- 45.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.