

Towns of Wilton and Gansevoort

- 26.3%

+ 27.3%

+ 9.2%

Change in
New Listings

Change in
Closed Sales

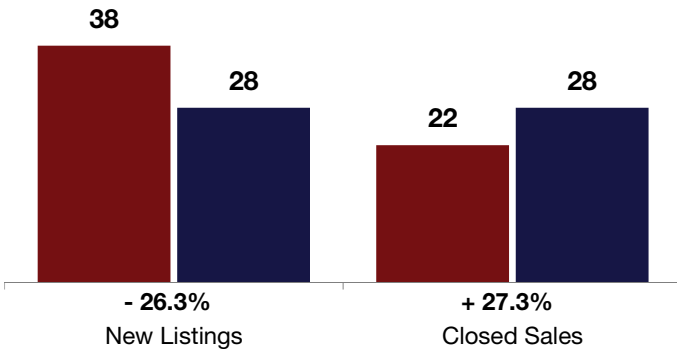
Change in
Median Sales Price

| | August | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 38 | 28 | - 26.3% | 284 | 204 | - 28.2% |
| Closed Sales | 22 | 28 | + 27.3% | 145 | 158 | + 9.0% |
| Median Sales Price* | \$334,000 | \$364,750 | + 9.2% | \$335,000 | \$344,000 | + 2.7% |
| Percent of Original List Price Received* | 98.7% | 101.0% | + 2.3% | 98.8% | 97.9% | - 1.0% |
| Days on Market Until Sale | 51 | 58 | + 13.6% | 61 | 64 | + 5.2% |
| Inventory of Homes for Sale | 136 | 58 | - 57.4% | -- | -- | -- |
| Months Supply of Inventory | 8.0 | 2.9 | - 64.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2019 ■ 2020

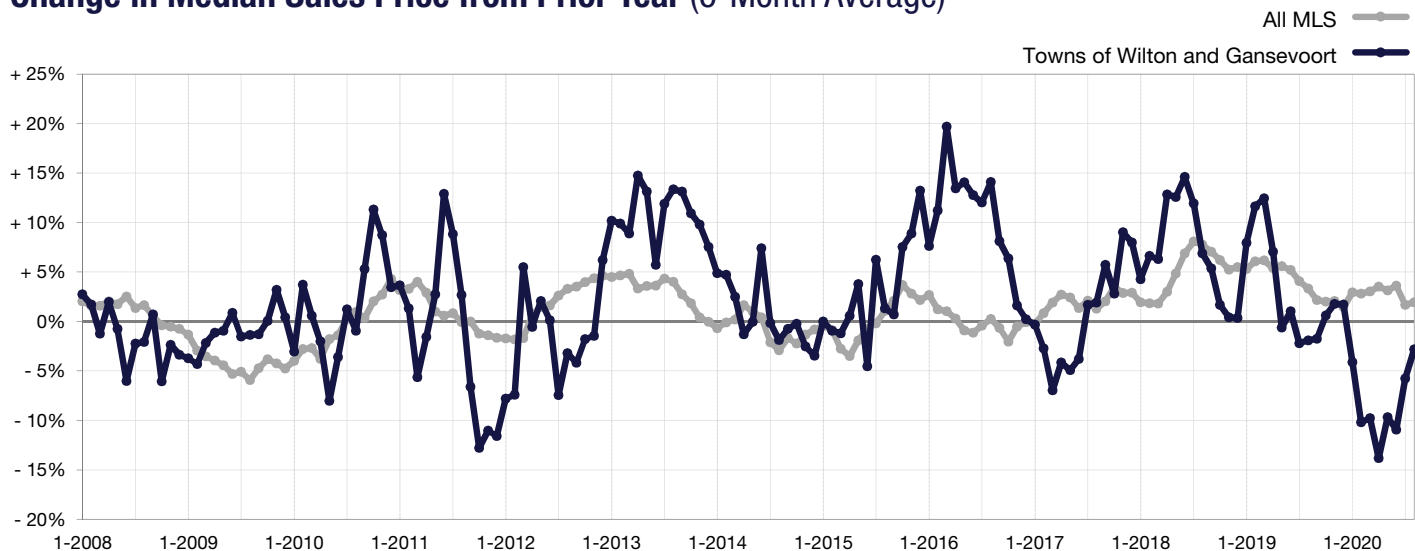


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.