

Local Market Update – September 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 9.3%

Change in
New Listings

- 8.7%

Change in
Closed Sales

+ 11.6%

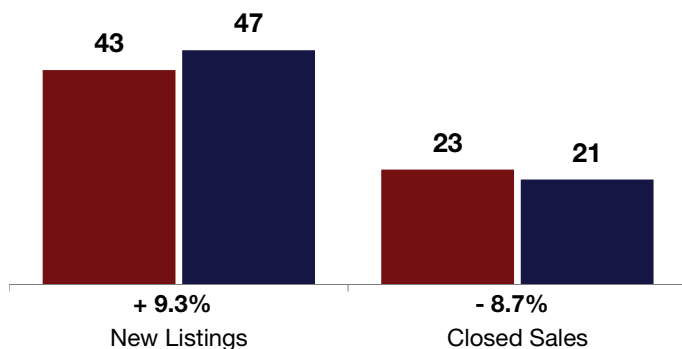
Change in
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	43	47	+ 9.3%	327	252	- 22.9%
Closed Sales	23	21	- 8.7%	168	180	+ 7.1%
Median Sales Price*	\$344,900	\$384,900	+ 11.6%	\$336,250	\$347,000	+ 3.2%
Percent of Original List Price Received*	99.0%	98.1%	- 0.8%	98.8%	98.0%	- 0.9%
Days on Market Until Sale	40	44	+ 9.3%	58	61	+ 5.5%
Inventory of Homes for Sale	142	63	- 55.6%	--	--	--
Months Supply of Inventory	7.8	3.1	- 60.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

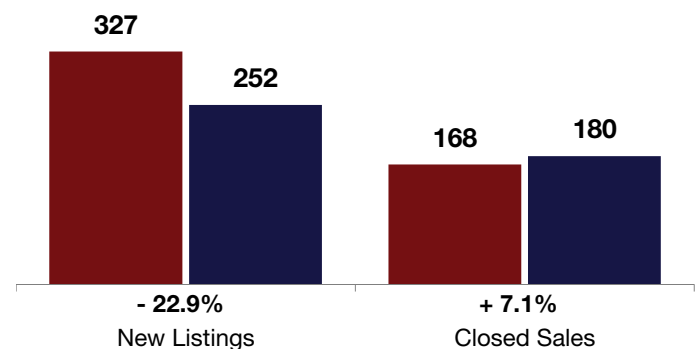
September

■ 2019 ■ 2020

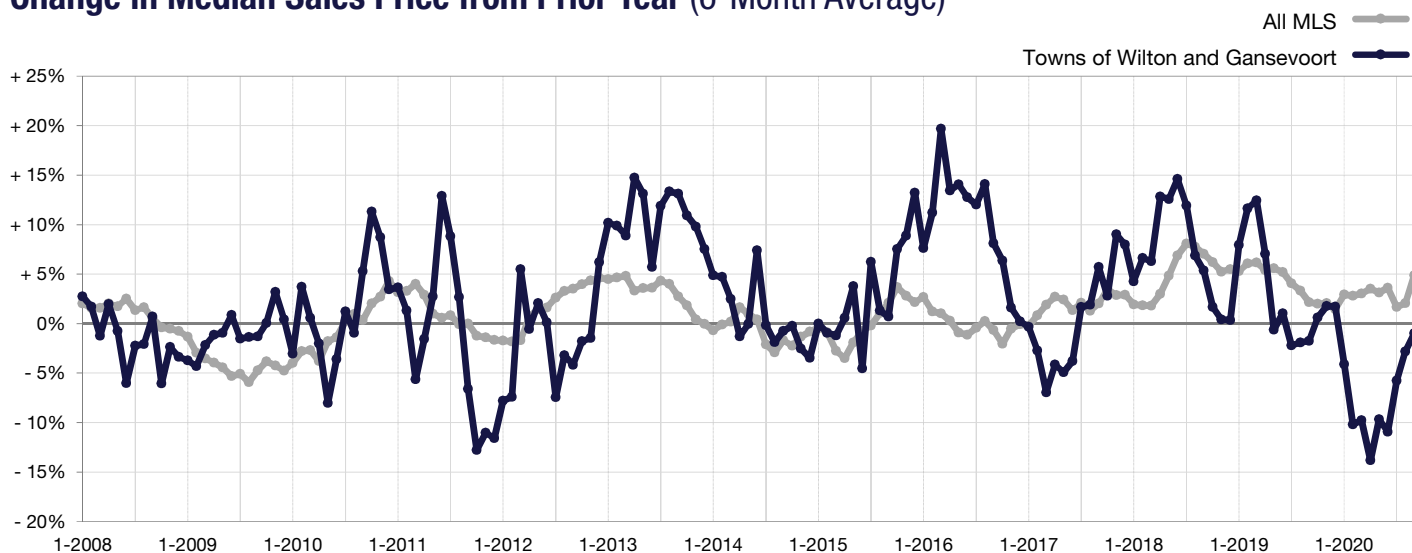


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.