

Towns of Wilton and Gansevoort

+ 37.5%

Change in
New Listings

- 9.1%

Change in
Closed Sales

+ 25.3%

Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	24	33	+ 37.5%	351	287	- 18.2%
Closed Sales	22	20	- 9.1%	190	204	+ 7.4%
Median Sales Price*	\$331,000	\$414,693	+ 25.3%	\$335,500	\$355,000	+ 5.8%
Percent of Original List Price Received*	95.8%	101.0%	+ 5.4%	98.5%	98.3%	- 0.2%
Days on Market Until Sale	95	40	- 58.2%	62	60	- 4.0%
Inventory of Homes for Sale	135	59	- 56.3%	--	--	--
Months Supply of Inventory	7.0	2.7	- 61.3%	--	--	--

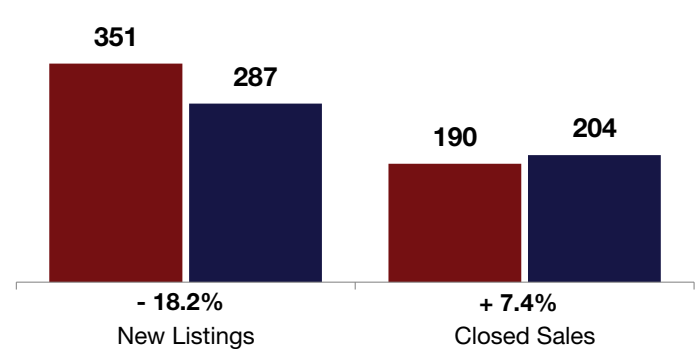
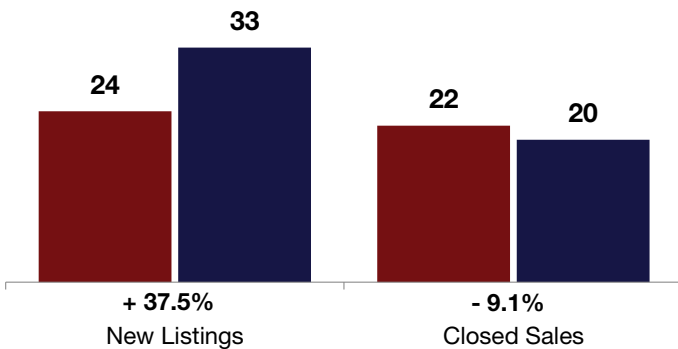
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

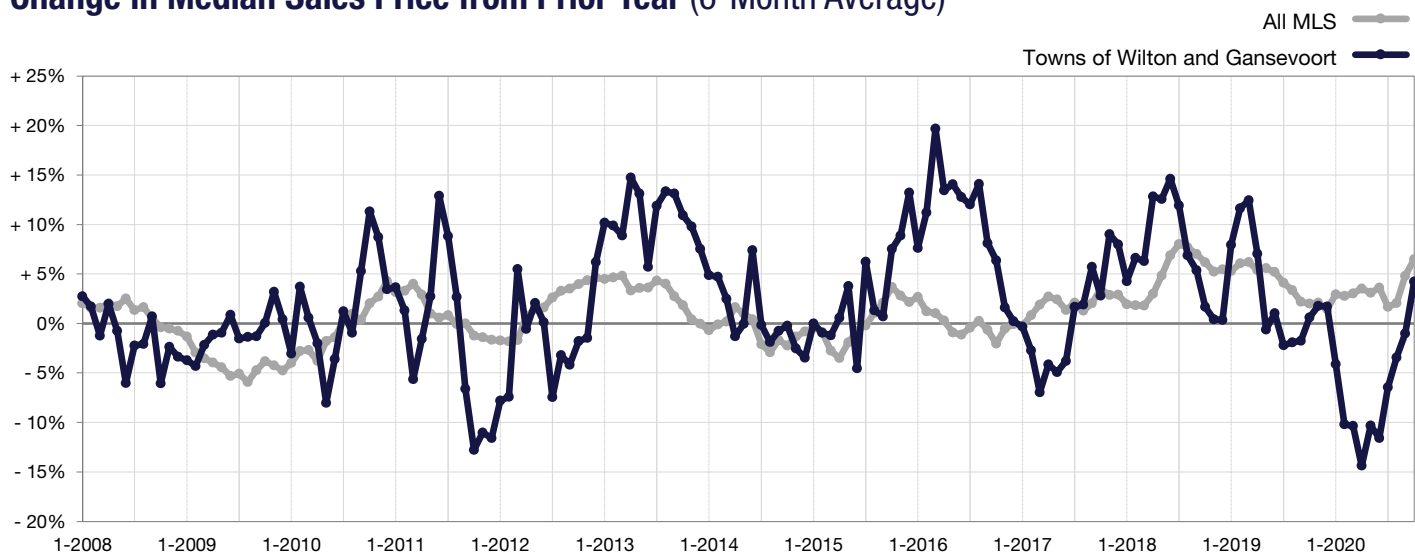
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.