

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 30.8%

+ 10.0%

- 9.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	13	17	+ 30.8%	364	304	- 16.5%
Closed Sales	20	22	+ 10.0%	210	227	+ 8.1%
Median Sales Price*	\$311,149	\$283,200	- 9.0%	\$334,950	\$349,000	+ 4.2%
Percent of Original List Price Received*	95.7%	101.1%	+ 5.7%	98.2%	98.6%	+ 0.3%
Days on Market Until Sale	64	18	- 72.3%	63	56	- 10.7%
Inventory of Homes for Sale	123	51	- 58.5%	--	--	--
Months Supply of Inventory	6.6	2.3	- 65.6%	--	--	--

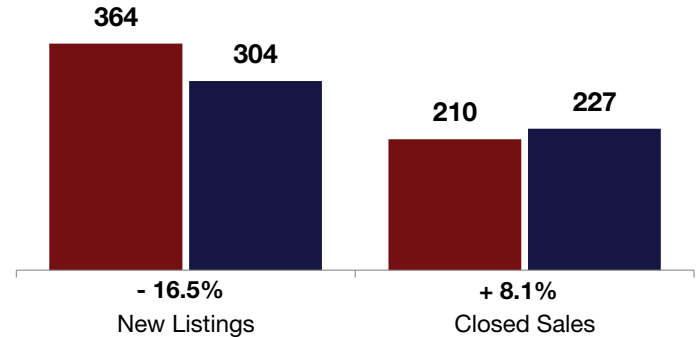
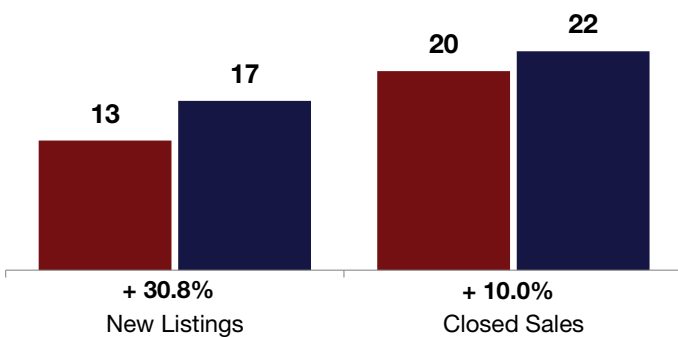
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

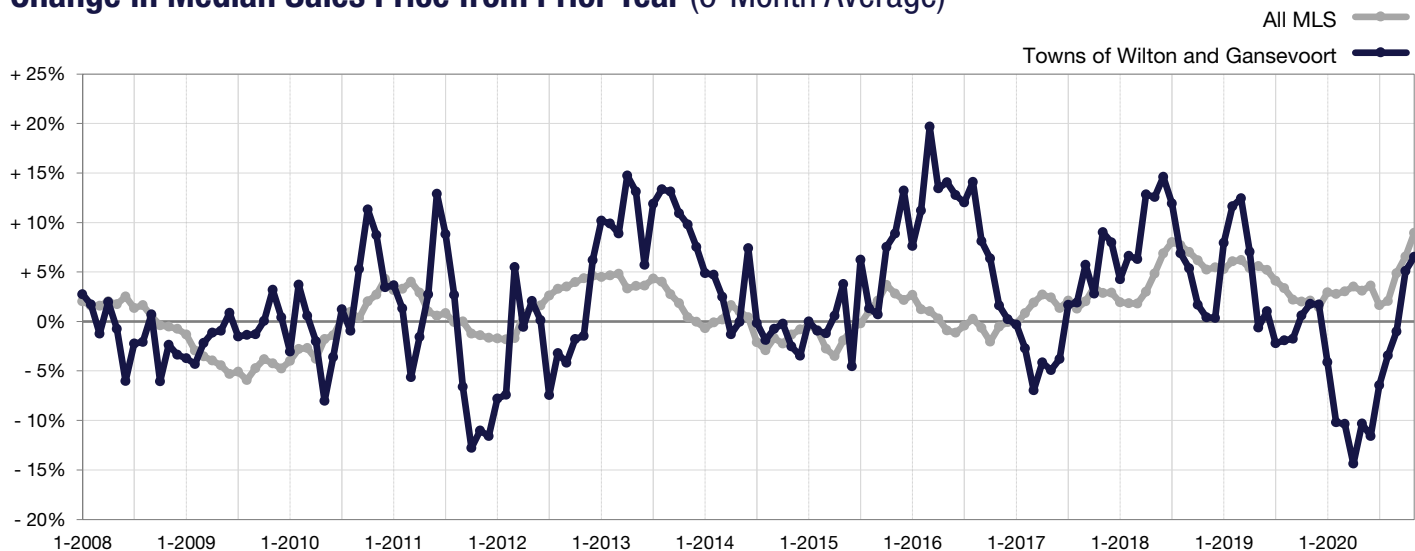
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.