

# Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 20.0%**

**+ 52.9%**

**+ 26.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	10	8	- 20.0%	374	313	- 16.3%
Closed Sales	17	26	+ 52.9%	227	254	+ 11.9%
Median Sales Price*	\$305,000	<b>\$386,500</b>	+ 26.7%	\$334,600	<b>\$352,000</b>	+ 5.2%
Percent of Original List Price Received*	98.9%	<b>97.7%</b>	- 1.2%	98.3%	<b>98.5%</b>	+ 0.2%
Days on Market Until Sale	69	<b>41</b>	- 39.9%	63	<b>54</b>	- 13.8%
Inventory of Homes for Sale	108	<b>49</b>	- 54.6%	--	--	--
Months Supply of Inventory	5.6	<b>2.3</b>	- 59.9%	--	--	--

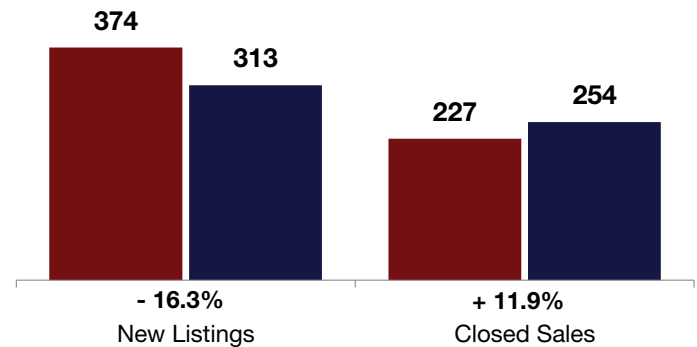
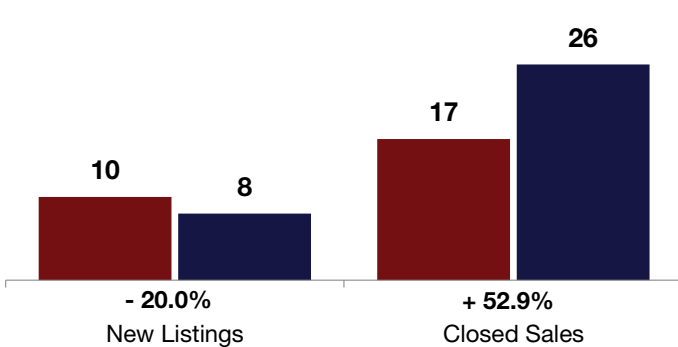
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

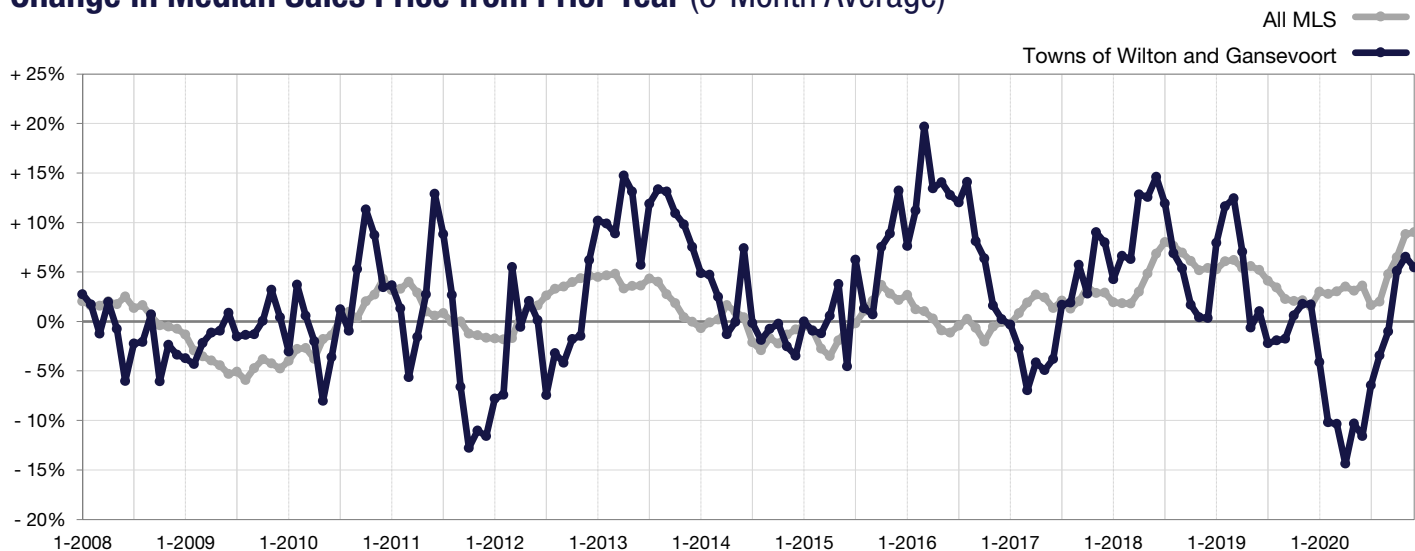
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.