## **Local Market Update – January 2021**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**Median Sales Price** 

Year to Date

## **Towns of Wilton and Gansevoort**

- 21.1%	+ 28.6%	+ 28.0%		
Change in	Change in	Change in		

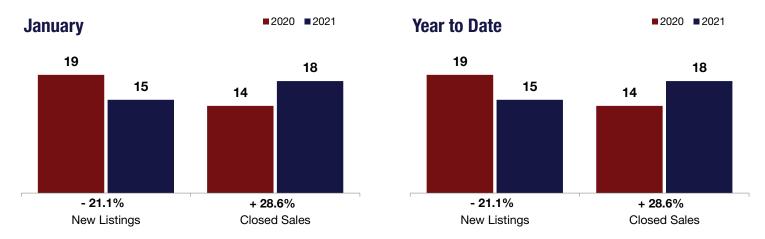
**Closed Sales** 

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	2020	2021	+/-	2020	2021	+/-
New Listings	19	15	- 21.1%	19	15	- 21.1%
Closed Sales	14	18	+ 28.6%	14	18	+ 28.6%
Median Sales Price*	\$271,000	\$347,000	+ 28.0%	\$271,000	\$347,000	+ 28.0%
Percent of Original List Price Received*	92.5%	98.8%	+ 6.8%	92.5%	98.8%	+ 6.8%
Days on Market Until Sale	86	22	- 74.3%	86	22	- 74.3%
Inventory of Homes for Sale	94	43	- 54.3%			
Months Supply of Inventory	4.8	2.0	- 58.1%			

**New Listings** 

January

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.