Local Market Update – February 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



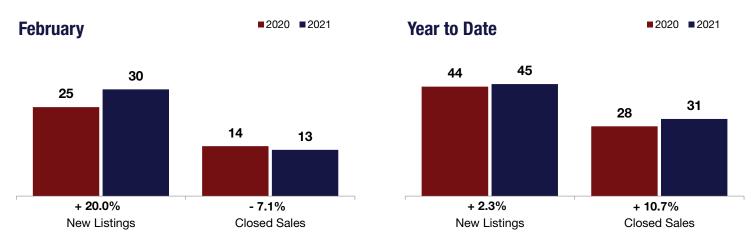
Towns of Wilton and Gansevoort

e in Change in Sales Median Sales Price

		Februar	y	Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	25	30	+ 20.0%	44	45	+ 2.3%
Closed Sales	14	13	- 7.1%	28	31	+ 10.7%
Median Sales Price*	\$328,000	\$370,000	+ 12.8%	\$303,750	\$369,000	+ 21.5%

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Percent of Original List Price Received*	99.5%	100.7%	+ 1.2%	96.0%	99.6%	+ 3.7%
Days on Market Until Sale	91	47	- 48.7%	88	32	- 63.4%
Inventory of Homes for Sale	84	33	- 60.7%			
Months Supply of Inventory	4.5	1.5	- 66.8%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.