

Towns of Wilton and Gansevoort

- 41.0%

Change in
New Listings

- 52.2%

Change in
Closed Sales

- 2.6%

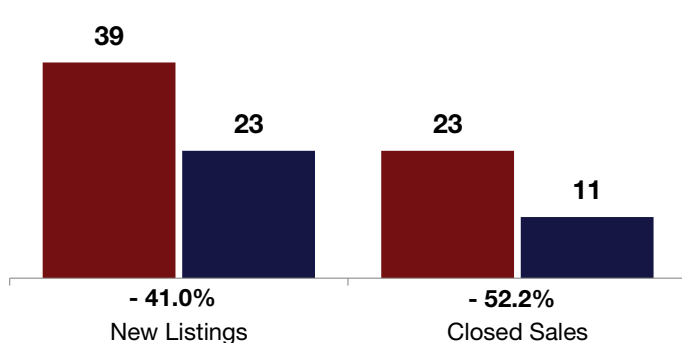
Change in
Median Sales Price

	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	39	23	- 41.0%	83	69	- 16.9%
Closed Sales	23	11	- 52.2%	51	42	- 17.6%
Median Sales Price*	\$349,000	\$339,900	- 2.6%	\$333,000	\$345,000	+ 3.6%
Percent of Original List Price Received*	95.7%	96.0%	+ 0.2%	95.9%	98.6%	+ 2.9%
Days on Market Until Sale	64	40	- 37.4%	77	34	- 55.6%
Inventory of Homes for Sale	85	34	- 60.0%	--	--	--
Months Supply of Inventory	4.4	1.6	- 64.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

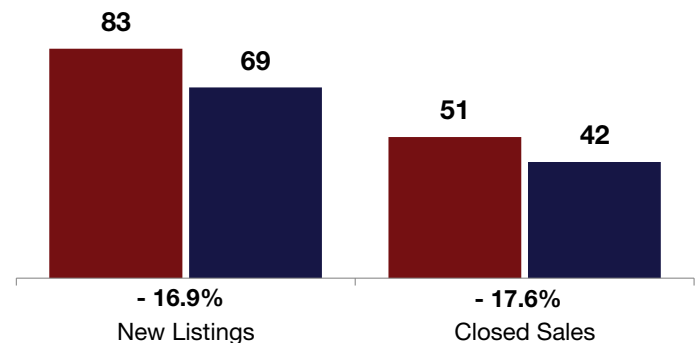
March

■ 2020 ■ 2021

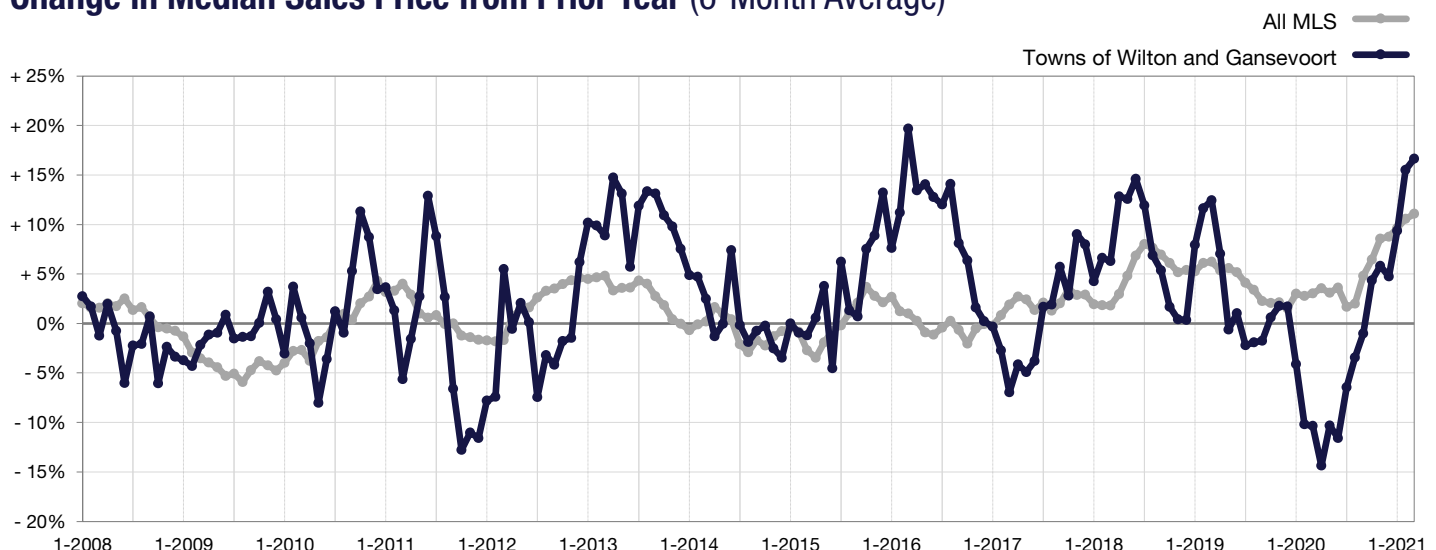


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.