

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 169.2%

+ 7.7%

+ 1.7%

Change in
New Listings

Change in
Closed Sales

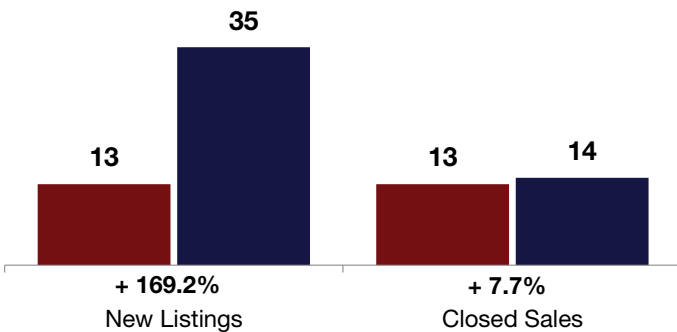
Change in
Median Sales Price

	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	13	35	+ 169.2%	96	104	+ 8.3%
Closed Sales	13	14	+ 7.7%	64	56	- 12.5%
Median Sales Price*	\$354,000	\$360,000	+ 1.7%	\$336,500	\$350,000	+ 4.0%
Percent of Original List Price Received*	99.5%	99.8%	+ 0.3%	96.6%	98.9%	+ 2.4%
Days on Market Until Sale	53	38	- 28.9%	72	35	- 51.4%
Inventory of Homes for Sale	73	47	- 35.6%	--	--	--
Months Supply of Inventory	3.8	2.1	- 43.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

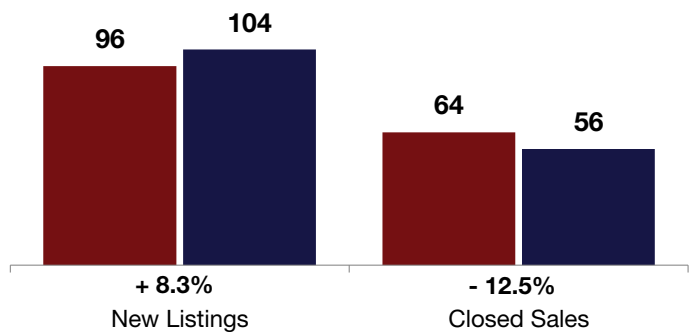
April

■ 2020 ■ 2021

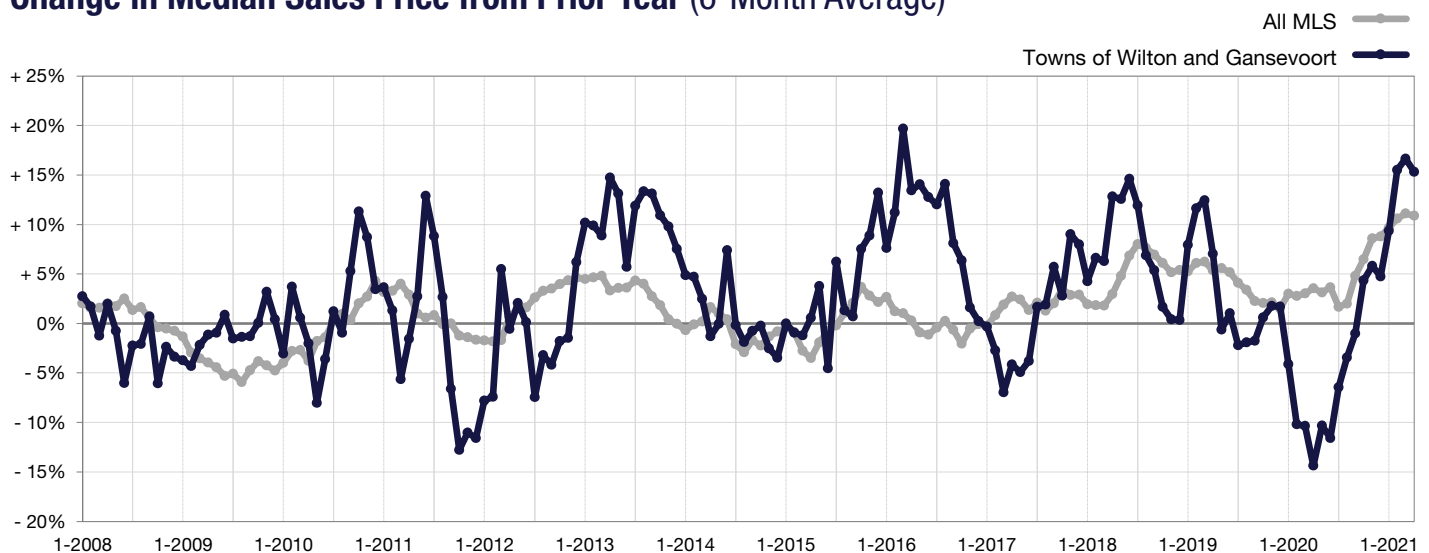


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.