

# Local Market Update – July 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 28.6%**

**0.0%**

**+ 35.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	21	27	+ 28.6%	180	203	+ 12.8%
Closed Sales	29	29	0.0%	132	122	- 7.6%
Median Sales Price*	\$332,000	\$450,000	+ 35.5%	\$340,000	\$387,000	+ 13.8%
Percent of Original List Price Received*	97.9%	103.5%	+ 5.7%	97.2%	101.1%	+ 4.0%
Days on Market Until Sale	55	10	- 82.2%	65	24	- 63.6%
Inventory of Homes for Sale	65	61	- 6.2%	--	--	--
Months Supply of Inventory	3.2	2.8	- 13.0%	--	--	--

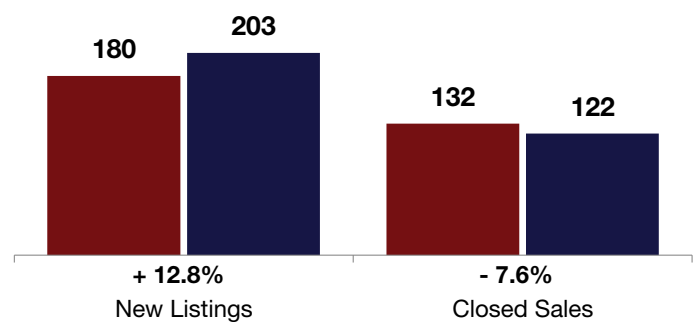
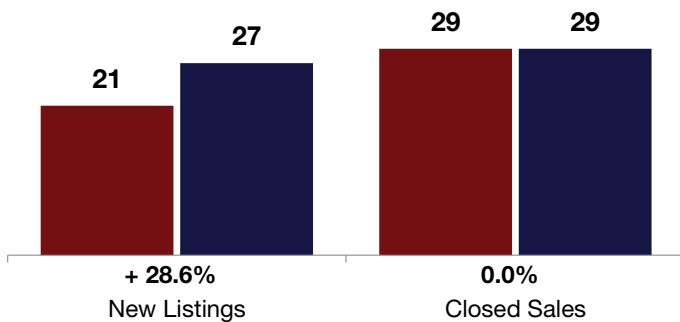
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### July

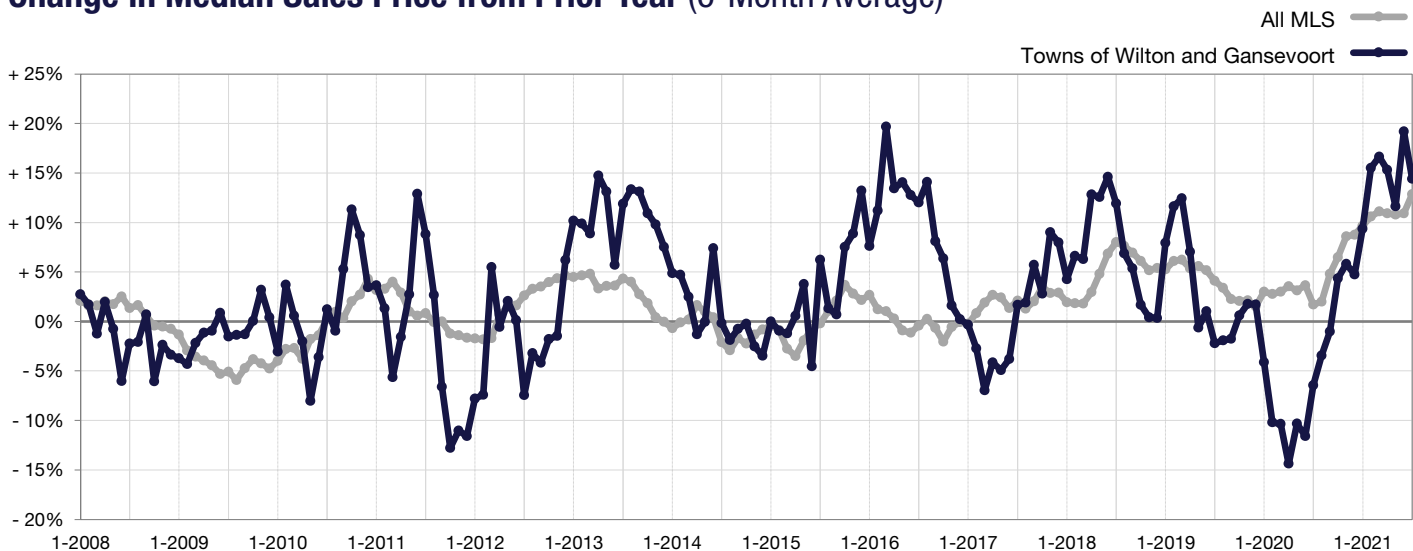
■ 2020 ■ 2021

### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.