

Towns of Wilton and Gansevoort

- 46.4%

Change in
New Listings

- 17.2%

Change in
Closed Sales

+ 16.1%

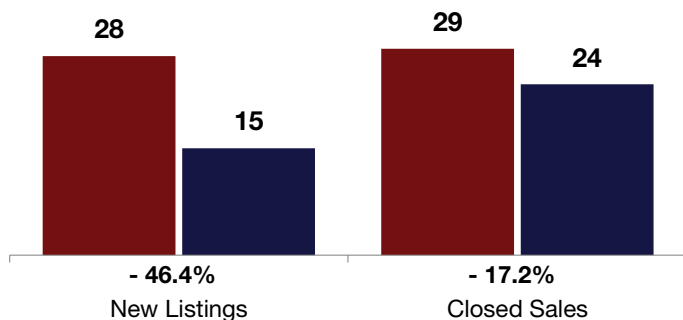
Change in
Median Sales Price

	August			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	28	15	- 46.4%	207	218	+ 5.3%
Closed Sales	29	24	- 17.2%	161	147	- 8.7%
Median Sales Price*	\$365,000	\$423,750	+ 16.1%	\$345,000	\$400,000	+ 15.9%
Percent of Original List Price Received*	101.4%	101.2%	- 0.2%	97.9%	101.1%	+ 3.2%
Days on Market Until Sale	56	13	- 77.5%	64	23	- 64.5%
Inventory of Homes for Sale	60	54	- 10.0%	--	--	--
Months Supply of Inventory	3.0	2.6	- 12.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

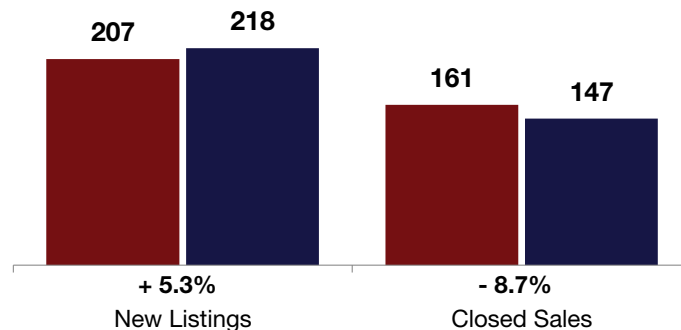
August

■ 2020 ■ 2021

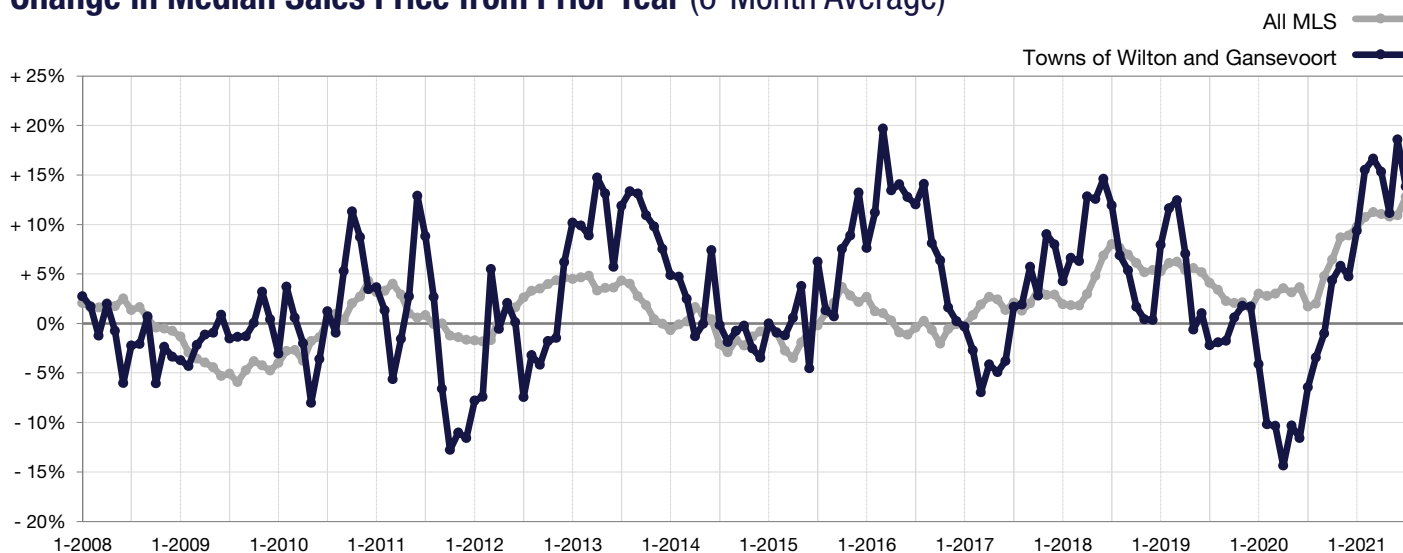


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.