

Towns of Wilton and Gansevoort

- 57.4%

- 40.0%

+ 6.6%

Change in
New Listings

Change in
Closed Sales

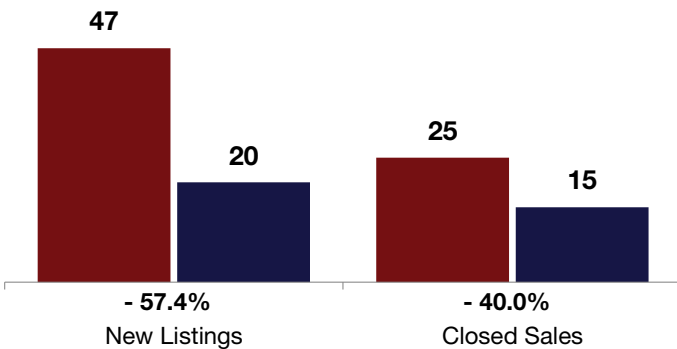
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	47	20	- 57.4%	254	240	- 5.5%
Closed Sales	25	15	- 40.0%	186	163	- 12.4%
Median Sales Price*	\$394,000	\$420,000	+ 6.6%	\$348,000	\$409,000	+ 17.5%
Percent of Original List Price Received*	98.3%	101.2%	+ 2.9%	98.0%	101.1%	+ 3.1%
Days on Market Until Sale	51	9	- 82.8%	62	21	- 65.7%
Inventory of Homes for Sale	62	46	- 25.8%	--	--	--
Months Supply of Inventory	3.0	2.3	- 21.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

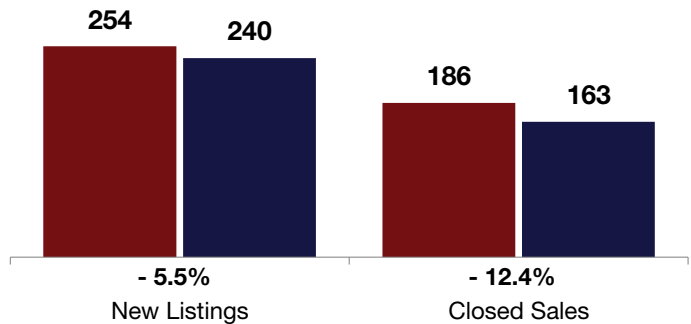
September

■ 2020 ■ 2021

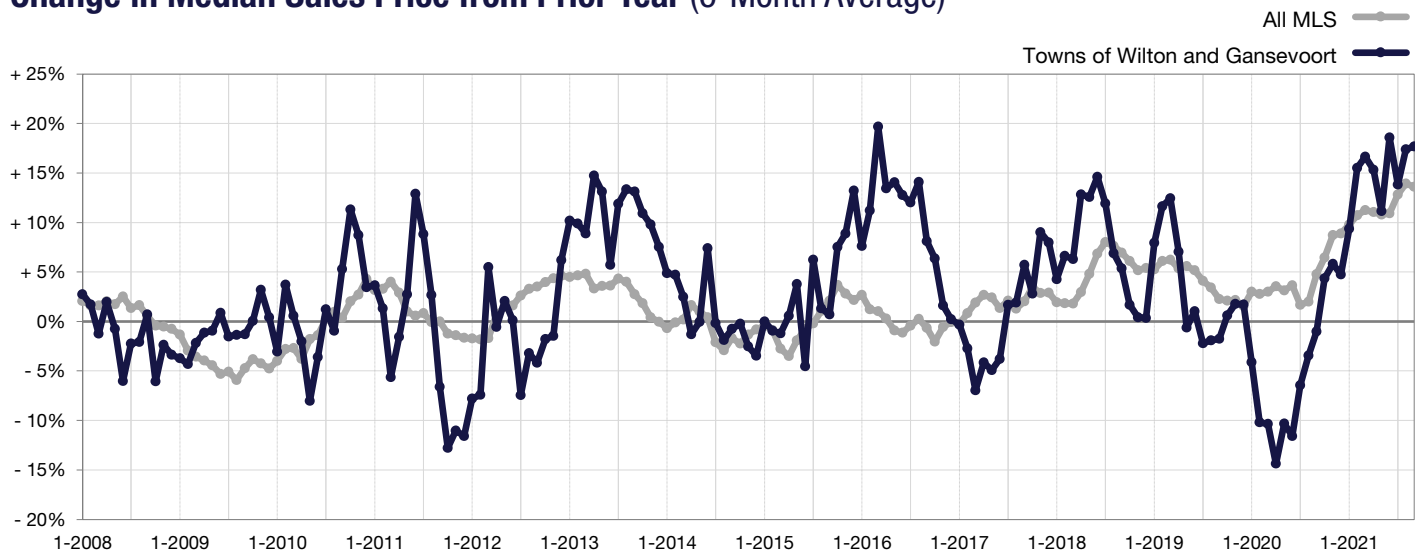


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.