

Towns of Wilton and Gansevoort

- 48.5%

Change in
New Listings

- 10.0%

Change in
Closed Sales

- 1.7%

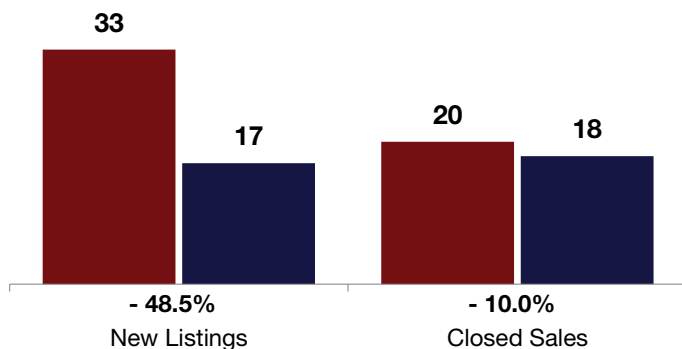
Change in
Median Sales Price

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	33	17	- 48.5%	287	257	- 10.5%
Closed Sales	20	18	- 10.0%	206	182	- 11.7%
Median Sales Price*	\$414,693	\$407,750	- 1.7%	\$355,000	\$409,500	+ 15.4%
Percent of Original List Price Received*	101.0%	101.2%	+ 0.2%	98.3%	101.1%	+ 2.8%
Days on Market Until Sale	40	16	- 60.5%	60	21	- 64.9%
Inventory of Homes for Sale	58	45	- 22.4%	--	--	--
Months Supply of Inventory	2.6	2.4	- 8.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

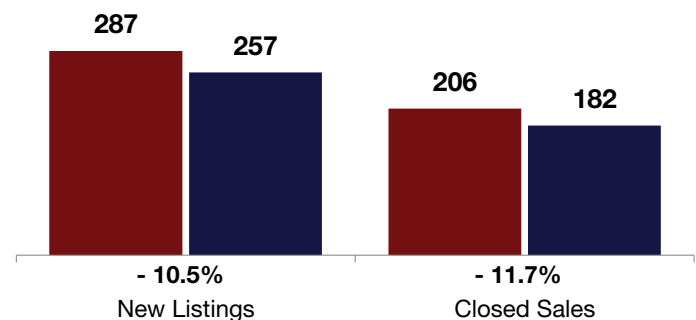
October

■ 2020 ■ 2021

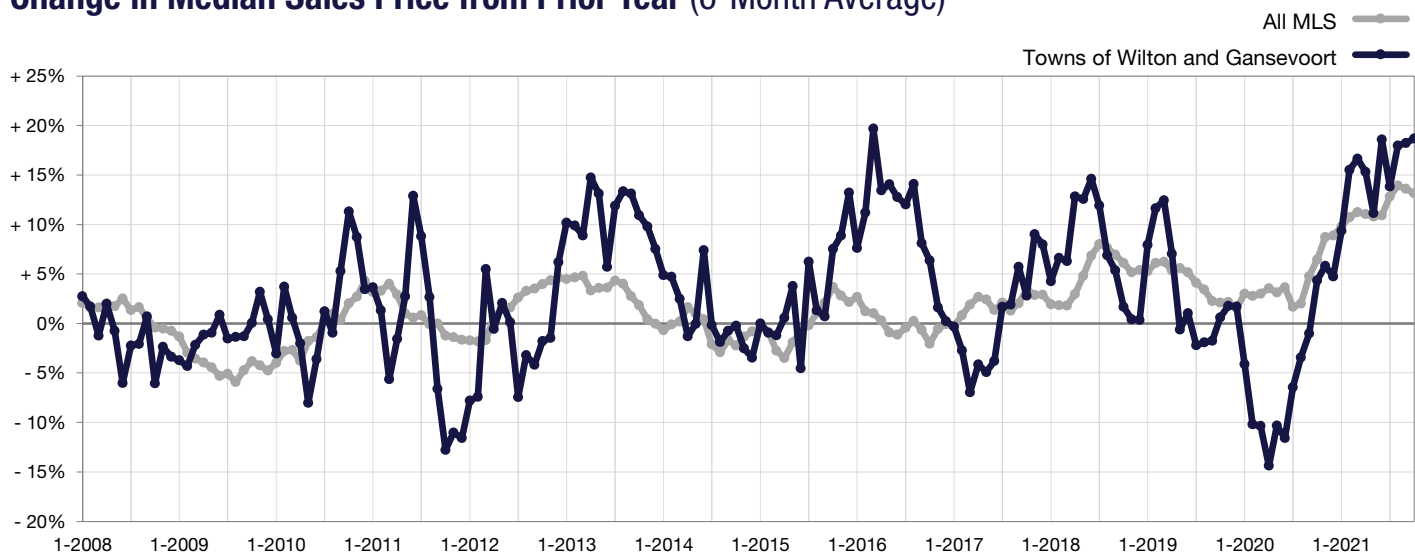


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.