

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

0.0%

Change in
New Listings

- 34.8%

Change in
Closed Sales

+ 56.0%

Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	18	18	0.0%	305	275	- 9.8%
Closed Sales	23	15	- 34.8%	229	197	- 14.0%
Median Sales Price*	\$288,400	\$450,000	+ 56.0%	\$347,000	\$415,000	+ 19.6%
Percent of Original List Price Received*	101.1%	97.9%	- 3.1%	98.6%	100.8%	+ 2.3%
Days on Market Until Sale	19	55	+ 196.3%	56	24	- 57.6%
Inventory of Homes for Sale	46	43	- 6.5%	--	--	--
Months Supply of Inventory	2.0	2.4	+ 22.0%	--	--	--

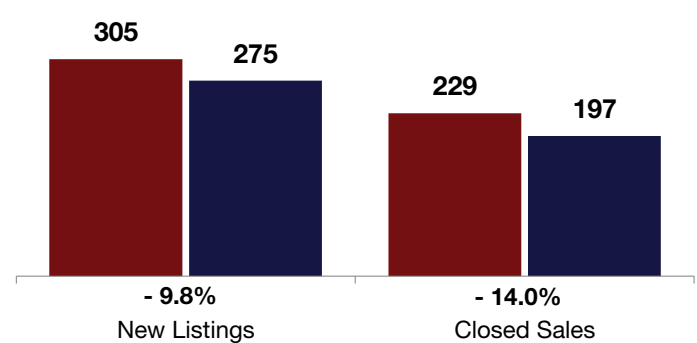
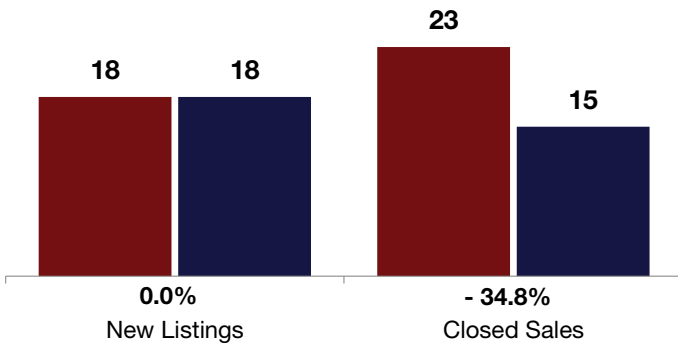
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

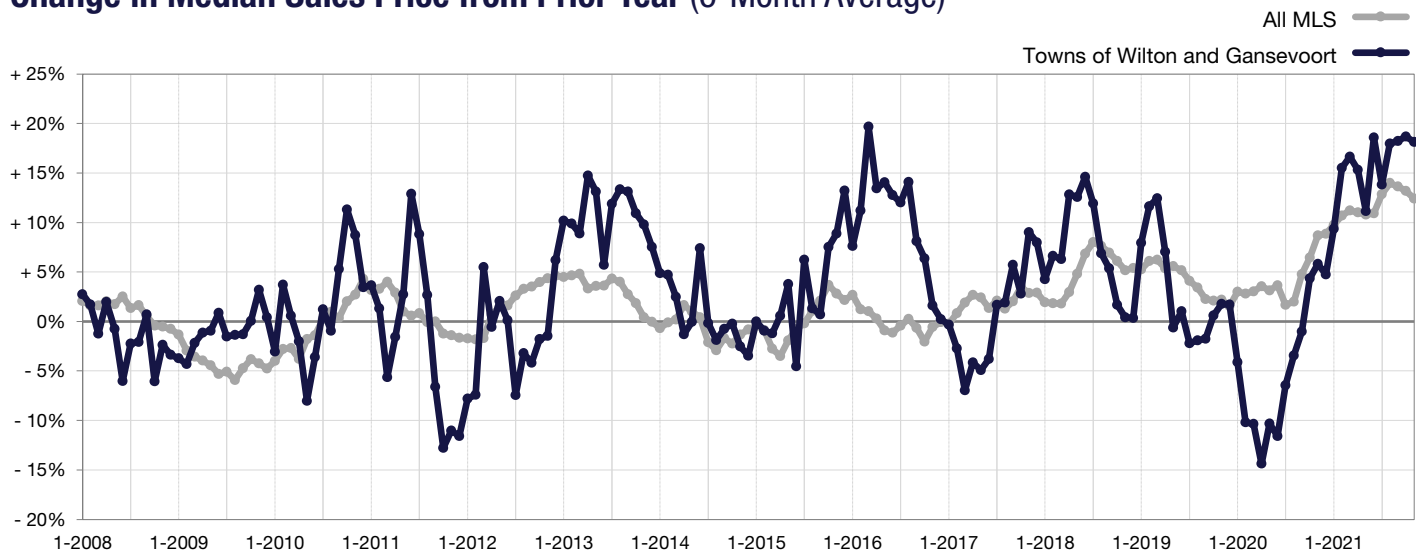
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.