

# Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 27.3%**

Change in  
New Listings

**- 26.9%**

Change in  
Closed Sales

**+ 3.8%**

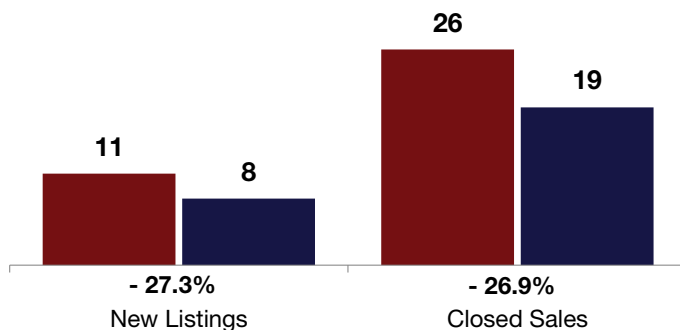
Change in  
Median Sales Price

	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	11	8	- 27.3%	290	272	- 6.2%
Closed Sales	26	19	- 26.9%	232	208	- 10.3%
Median Sales Price*	\$346,750	<b>\$360,000</b>	+ 3.8%	\$320,000	<b>\$364,750</b>	+ 14.0%
Percent of Original List Price Received*	99.3%	<b>98.9%</b>	- 0.4%	98.0%	<b>100.8%</b>	+ 2.9%
Days on Market Until Sale	43	<b>42</b>	- 2.6%	50	<b>23</b>	- 53.6%
Inventory of Homes for Sale	58	<b>40</b>	- 31.0%	--	--	--
Months Supply of Inventory	2.9	<b>2.2</b>	- 23.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

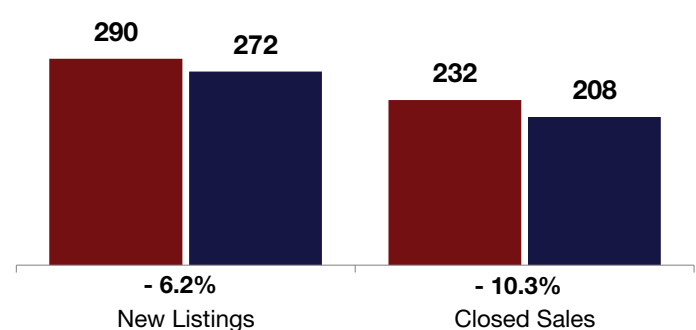
### December

■ 2020 ■ 2021

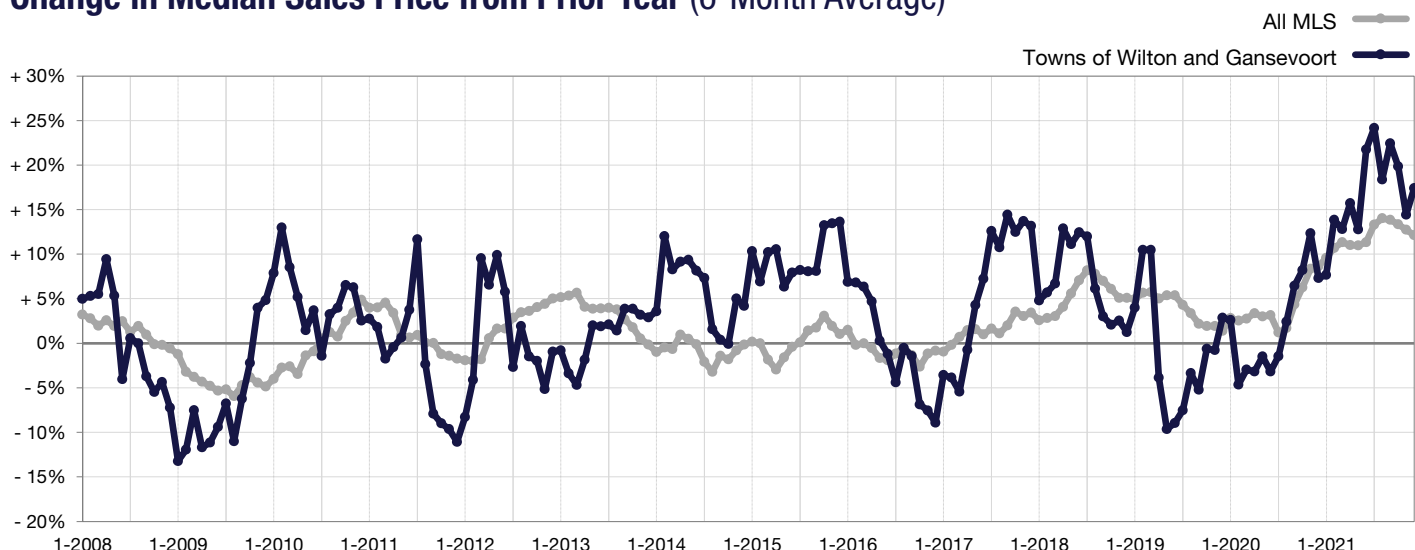


### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.