

Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 46.2% **- 50.0%** **+ 22.7%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	13	7	- 46.2%	13	7	- 46.2%
Closed Sales	16	8	- 50.0%	16	8	- 50.0%
Median Sales Price*	\$347,000	\$425,750	+ 22.7%	\$347,000	\$425,750	+ 22.7%
Percent of Original List Price Received*	99.0%	99.1%	+ 0.1%	99.0%	99.1%	+ 0.1%
Days on Market Until Sale	19	47	+ 141.6%	19	47	+ 141.6%
Inventory of Homes for Sale	60	35	- 41.7%	--	--	--
Months Supply of Inventory	2.9	2.0	- 28.9%	--	--	--

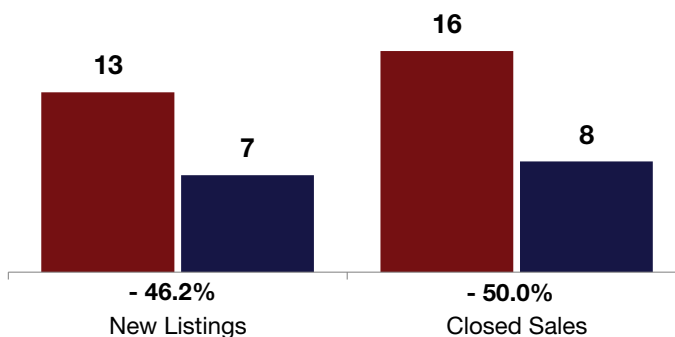
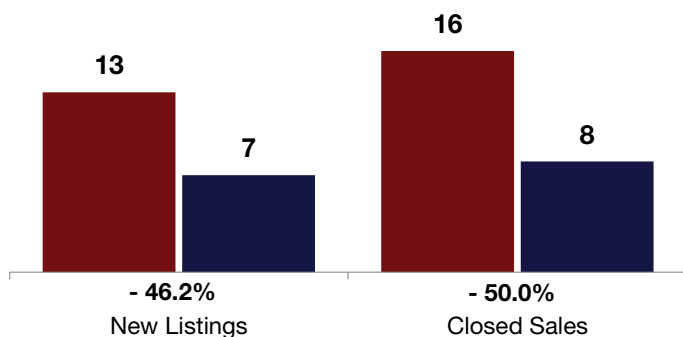
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

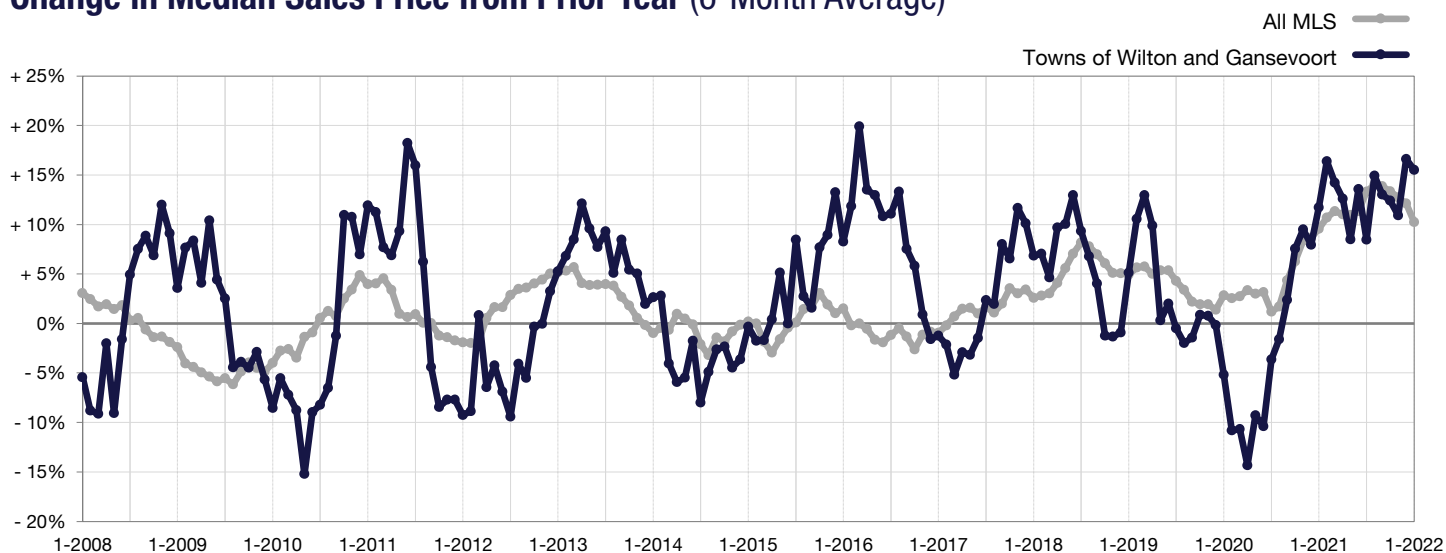
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.