## **Local Market Update – February 2022**

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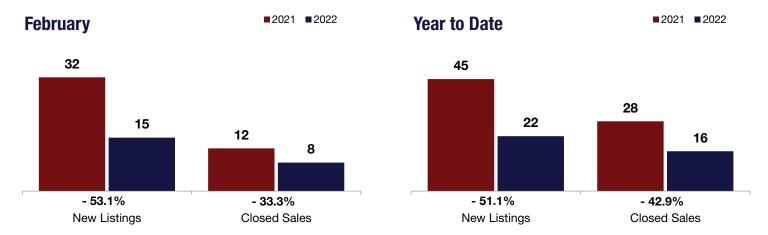


## **Towns of Wilton** and Gansevoort

| - 53.1%      | - 33.3%      | + 84.8%            |  |  |
|--------------|--------------|--------------------|--|--|
| Change in    | Change in    |                    |  |  |
| New Listings | Closed Sales | Median Sales Price |  |  |

|  | I         | February  |         |           | Year to Date |         |  |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
|  | 2021      | 2022      | +/-     | 2021      | 2022         | +/-     |  |
| New Listings                             | 32        | 15        | - 53.1% | 45        | 22           | - 51.1% |  |
| Closed Sales                             | 12        | 8         | - 33.3% | 28        | 16           | - 42.9% |  |
| Median Sales Price*                      | \$360,000 | \$665,333 | + 84.8% | \$359,500 | \$570,000    | + 58.6% |  |
| Percent of Original List Price Received* | 100.8%    | 105.6%    | + 4.7%  | 99.8%     | 102.3%       | + 2.6%  |  |
| Days on Market Until Sale                | 51        | 53        | + 5.4%  | 33        | 50           | + 52.8% |  |
| Inventory of Homes for Sale              | 56        | 35        | - 37.5% |           |              |         |  |
| Months Supply of Inventory               | 2.6       | 2.1       | - 17.3% |           |              |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.