

Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 23.5%

Change in
New Listings

- 6.7%

Change in
Closed Sales

+ 9.4%

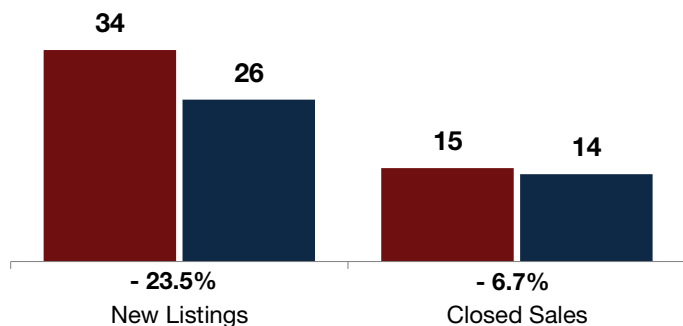
Change in
Median Sales Price

	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	34	26	- 23.5%	104	60	- 42.3%
Closed Sales	15	14	- 6.7%	54	41	- 24.1%
Median Sales Price*	\$370,000	\$404,900	+ 9.4%	\$350,000	\$450,000	+ 28.6%
Percent of Original List Price Received*	98.2%	101.9%	+ 3.7%	98.6%	102.7%	+ 4.2%
Days on Market Until Sale	48	5	- 90.7%	39	29	- 25.0%
Inventory of Homes for Sale	67	28	- 58.2%	--	--	--
Months Supply of Inventory	3.1	1.8	- 43.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

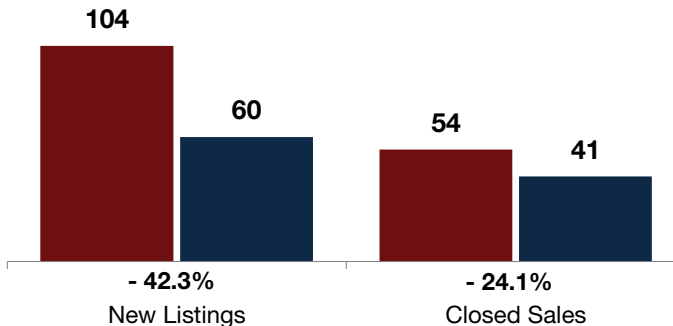
April

■ 2021 ■ 2022

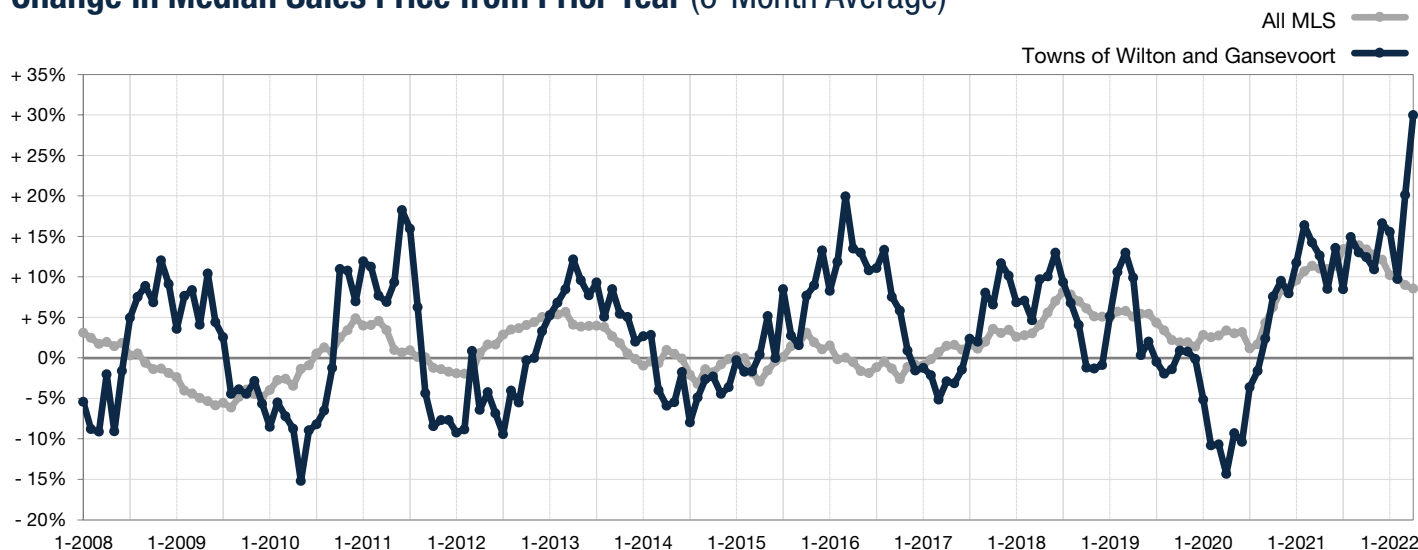


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.