

Local Market Update – June 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 17.9%

Change in
New Listings

- 25.0%

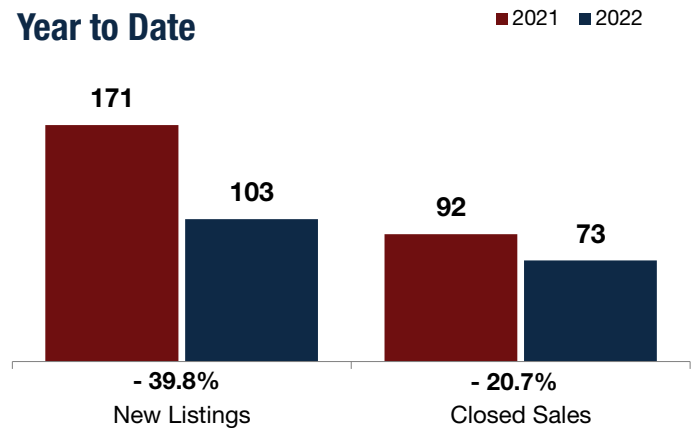
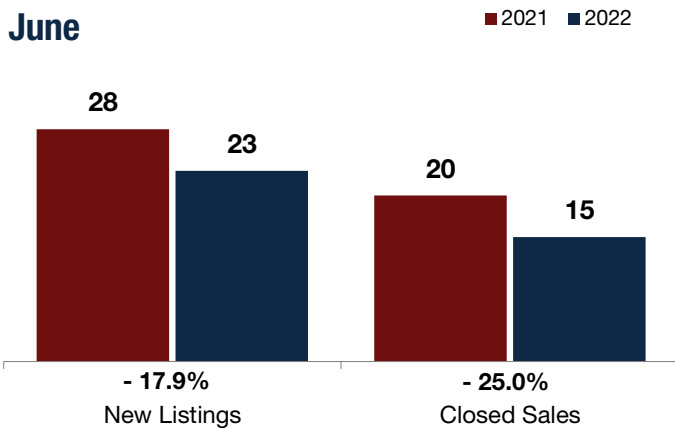
Change in
Closed Sales

+ 15.3%

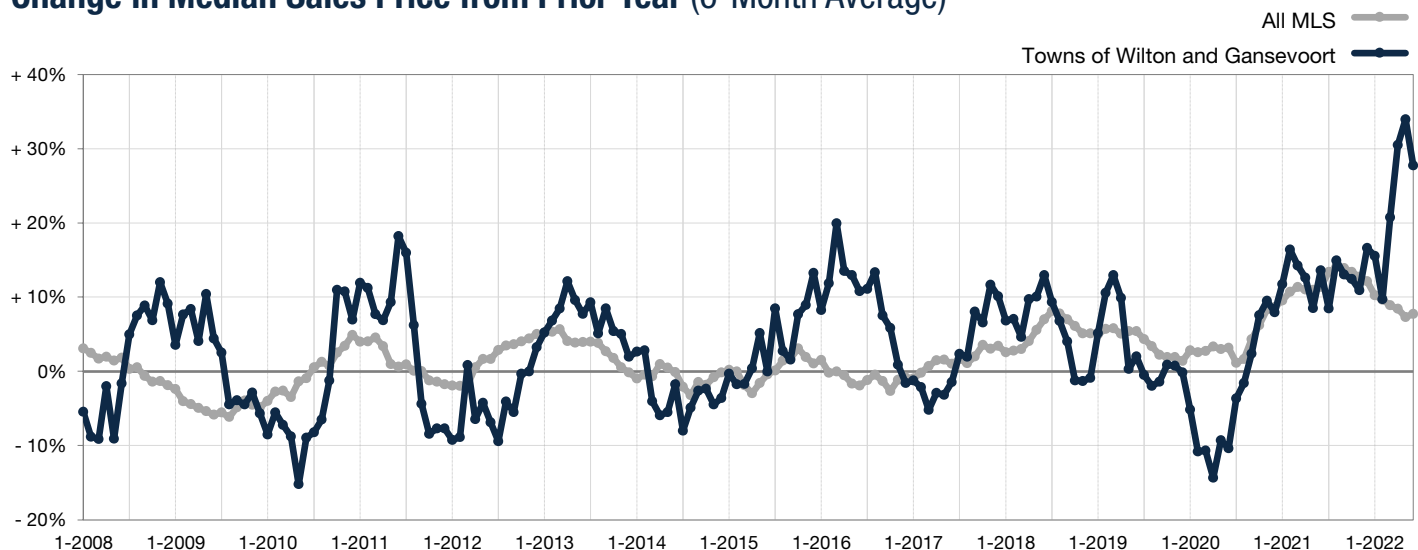
Change in
Median Sales Price

	June			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	28	23	- 17.9%	171	103	- 39.8%
Closed Sales	20	15	- 25.0%	92	73	- 20.7%
Median Sales Price*	\$430,579	\$496,528	+ 15.3%	\$371,500	\$480,000	+ 29.2%
Percent of Original List Price Received*	102.5%	116.2%	+ 13.4%	100.0%	105.2%	+ 5.2%
Days on Market Until Sale	20	51	+ 152.0%	30	33	+ 11.9%
Inventory of Homes for Sale	75	35	- 53.3%	--	--	--
Months Supply of Inventory	3.4	2.4	- 30.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.