

Local Market Update – July 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 20.7%

Change in
New Listings

- 51.9%

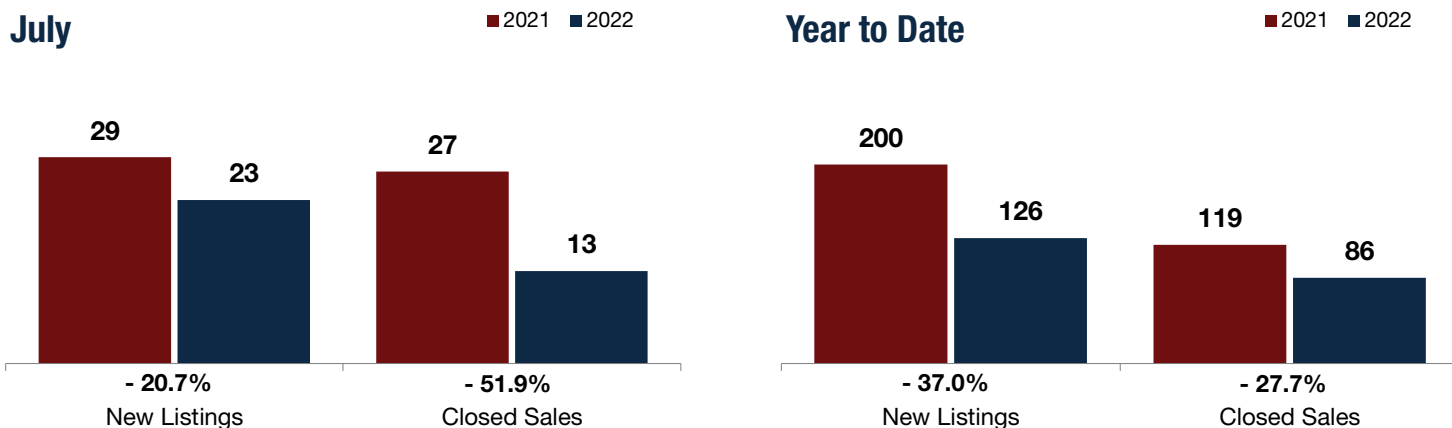
Change in
Closed Sales

- 4.3%

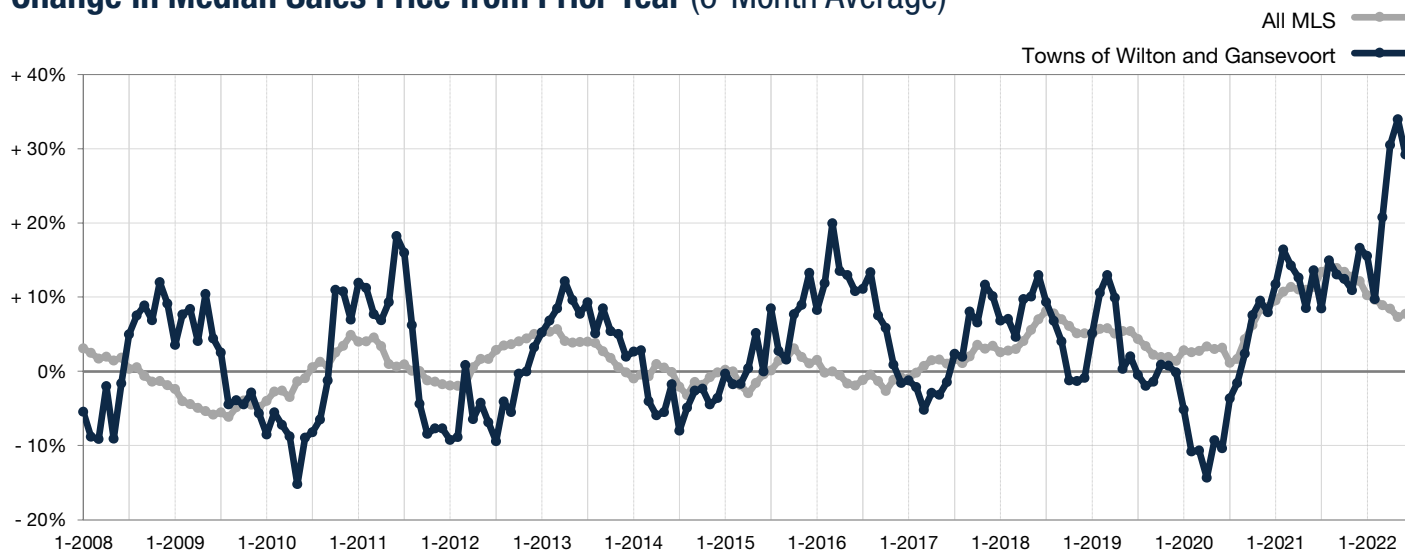
Change in
Median Sales Price

	July			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	29	23	- 20.7%	200	126	- 37.0%
Closed Sales	27	13	- 51.9%	119	86	- 27.7%
Median Sales Price*	\$460,000	\$440,000	- 4.3%	\$395,000	\$484,500	+ 22.7%
Percent of Original List Price Received*	103.9%	109.6%	+ 5.4%	100.9%	106.4%	+ 5.4%
Days on Market Until Sale	12	4	- 68.2%	26	29	+ 11.8%
Inventory of Homes for Sale	77	39	- 49.4%	--	--	--
Months Supply of Inventory	3.6	2.8	- 22.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.