

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 27.8%

Change in
New Listings

- 31.3%

Change in
Closed Sales

+ 33.7%

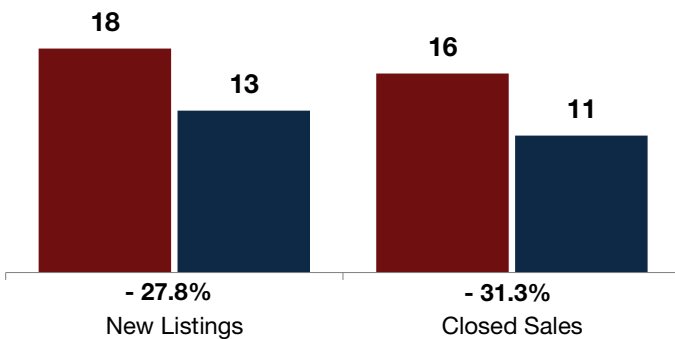
Change in
Median Sales Price

| | September | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 18 | 13 | - 27.8% | 232 | 165 | - 28.9% |
| Closed Sales | 16 | 11 | - 31.3% | 161 | 127 | - 21.1% |
| Median Sales Price* | \$382,500 | \$511,456 | + 33.7% | \$410,000 | \$491,500 | + 19.9% |
| Percent of Original List Price Received* | 101.7% | 103.2% | + 1.5% | 101.0% | 105.8% | + 4.8% |
| Days on Market Until Sale | 9 | 29 | + 225.0% | 22 | 24 | + 10.6% |
| Inventory of Homes for Sale | 49 | 42 | - 14.3% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 3.1 | + 22.1% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

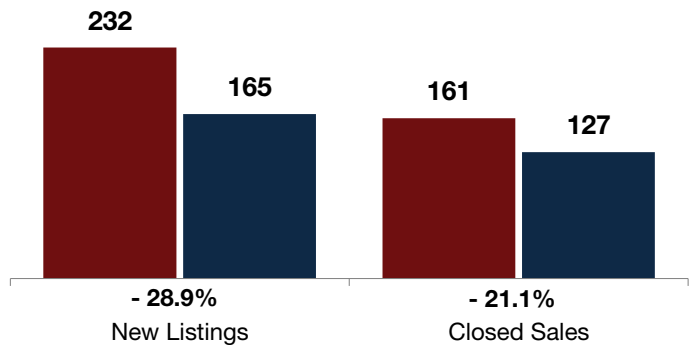
September

■ 2021 ■ 2022

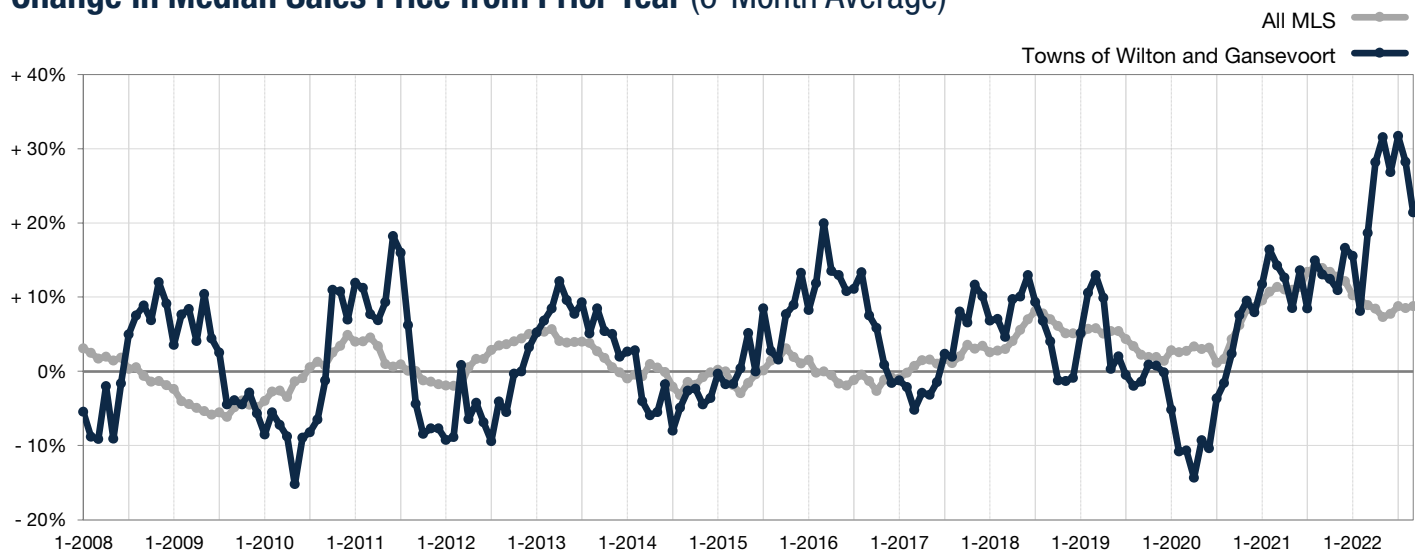


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.