

Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 18.5%

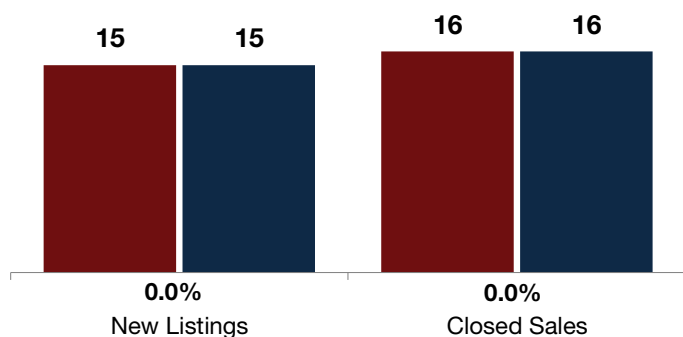
Change in
Median Sales Price

	October			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	15	15	0.0%	247	181	- 26.7%
Closed Sales	16	16	0.0%	177	144	- 18.6%
Median Sales Price*	\$387,750	\$459,500	+ 18.5%	\$409,000	\$490,000	+ 19.8%
Percent of Original List Price Received*	102.6%	104.3%	+ 1.7%	101.1%	105.7%	+ 4.5%
Days on Market Until Sale	11	35	+ 204.4%	21	25	+ 20.3%
Inventory of Homes for Sale	50	45	- 10.0%	--	--	--
Months Supply of Inventory	2.8	3.3	+ 16.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

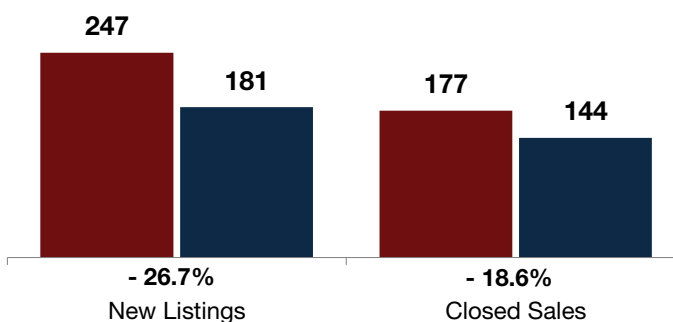
October

■ 2021 ■ 2022

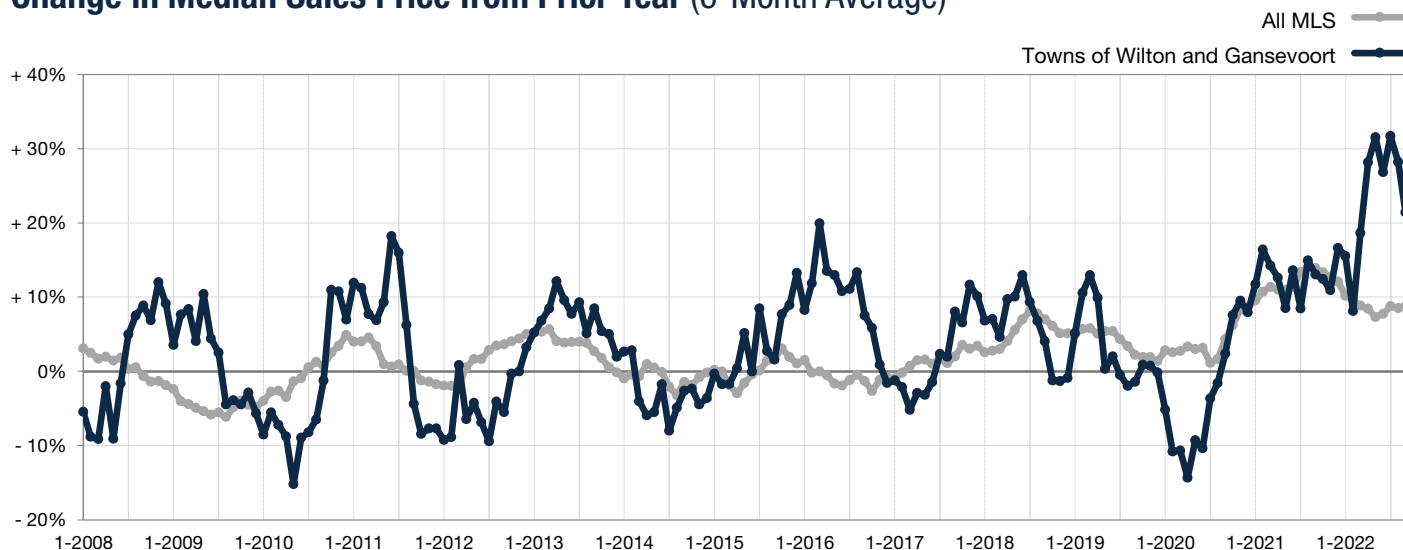


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.