

# Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 185.7%**      **- 25.0%**      **+ 33.8%**

Change in  
New Listings

Change in  
Closed Sales

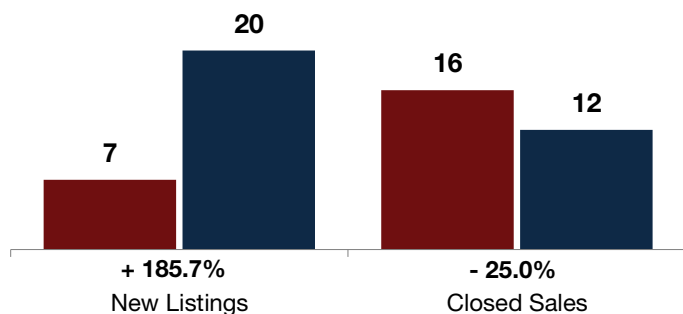
Change in  
Median Sales Price

	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	7	20	+ 185.7%	273	214	- 21.6%
Closed Sales	16	12	- 25.0%	208	171	- 17.8%
Median Sales Price*	\$382,500	\$511,697	+ 33.8%	\$409,500	\$484,000	+ 18.2%
Percent of Original List Price Received*	100.9%	105.3%	+ 4.4%	101.0%	105.1%	+ 4.1%
Days on Market Until Sale	35	25	- 29.5%	24	24	- 0.3%
Inventory of Homes for Sale	38	42	+ 10.5%	--	--	--
Months Supply of Inventory	2.1	3.2	+ 47.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

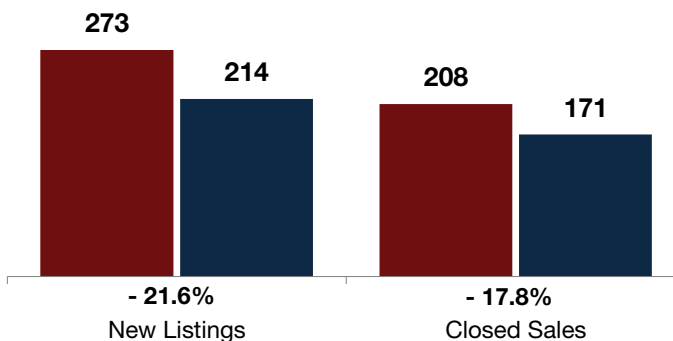
### December

■ 2021 ■ 2022

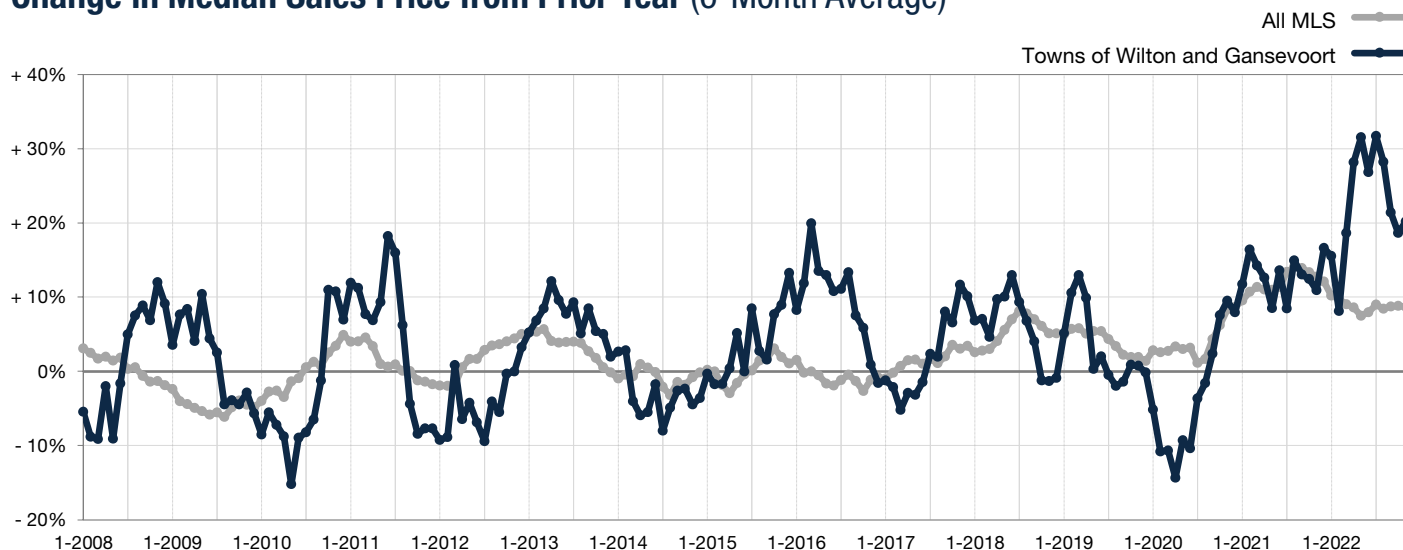


### Year to Date

■ 2021 ■ 2022



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.