

Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 85.7%

- 11.1%

+ 24.3%

Change in
New Listings

Change in
Closed Sales

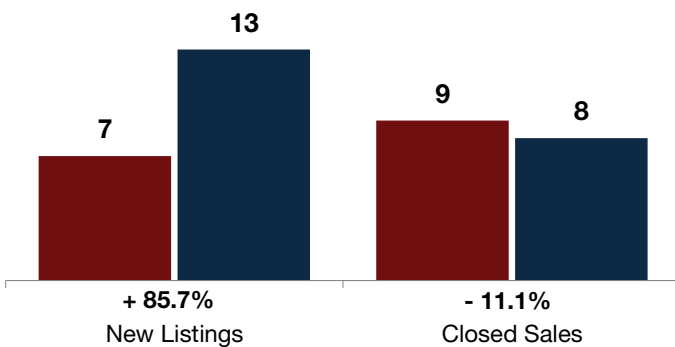
Change in
Median Sales Price

	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	7	13	+ 85.7%	7	13	+ 85.7%
Closed Sales	9	8	- 11.1%	9	8	- 11.1%
Median Sales Price*	\$360,000	\$447,500	+ 24.3%	\$360,000	\$447,500	+ 24.3%
Percent of Original List Price Received*	98.2%	99.0%	+ 0.8%	98.2%	99.0%	+ 0.8%
Days on Market Until Sale	43	26	- 39.2%	43	26	- 39.2%
Inventory of Homes for Sale	35	40	+ 14.3%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 43.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

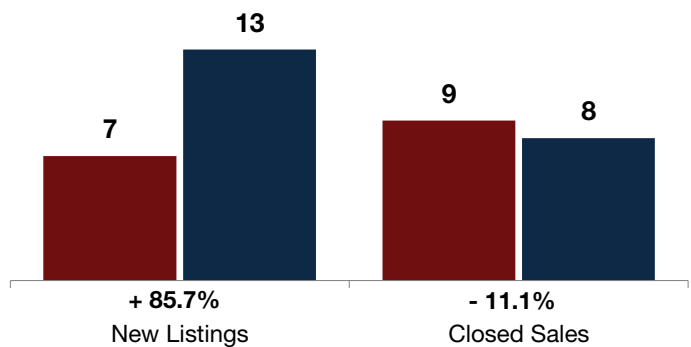
January

■ 2022 ■ 2023

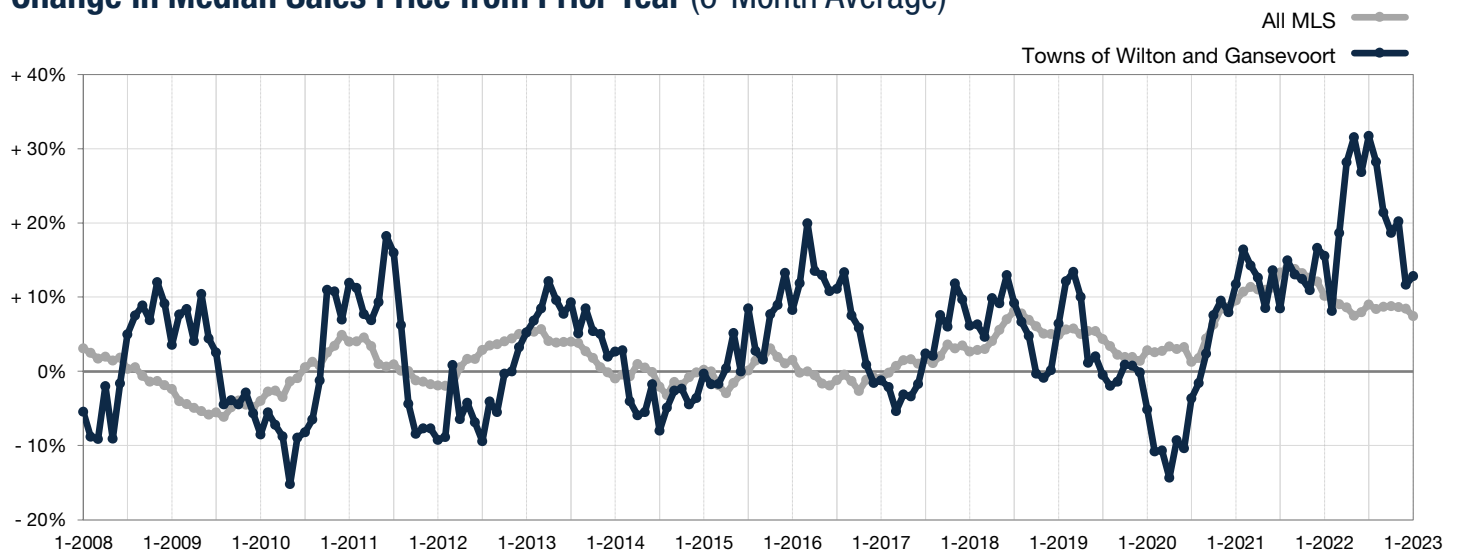


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.