

Local Market Update – February 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 56.3%

+ 44.4%

- 43.1%

Change in
New Listings

Change in
Closed Sales

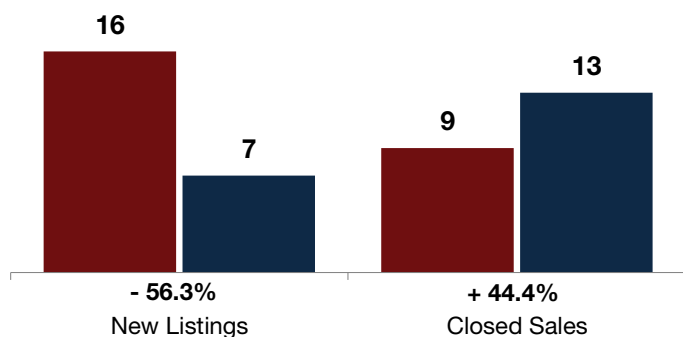
Change in
Median Sales Price

	February			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	16	7	- 56.3%	23	20	- 13.0%
Closed Sales	9	13	+ 44.4%	18	21	+ 16.7%
Median Sales Price*	\$659,209	\$375,000	- 43.1%	\$503,250	\$420,000	- 16.5%
Percent of Original List Price Received*	103.6%	104.3%	+ 0.6%	100.9%	102.2%	+ 1.3%
Days on Market Until Sale	66	19	- 72.0%	55	21	- 60.8%
Inventory of Homes for Sale	34	34	0.0%	--	--	--
Months Supply of Inventory	2.0	2.6	+ 28.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

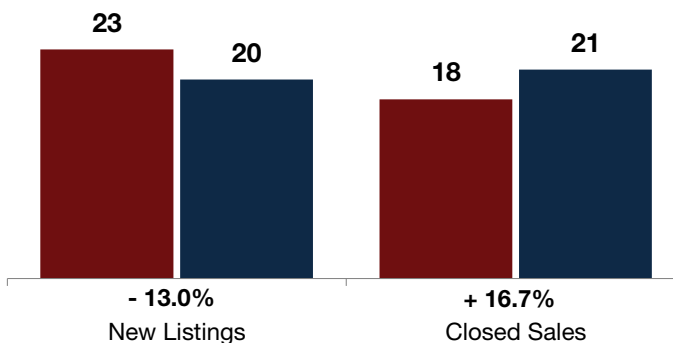
February

■ 2022 ■ 2023

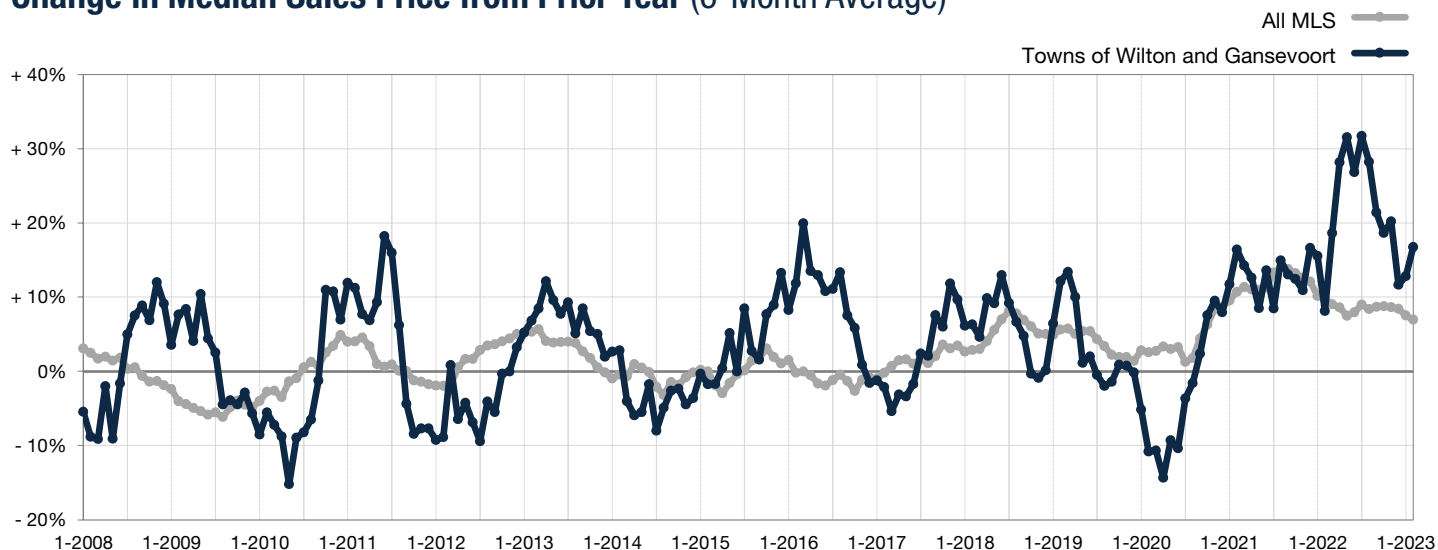


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.